

CONCESSIONS ANNUAL REPORT

Fiscal Year 2005/06



CALIFORNIA STATE PARKS

Director's Statement

Concessions Annual Report 2005/06

California State Parks' 278 park units contain the finest and most diverse collection of natural, cultural, and recreational resources to be found within California. These treasures are as diverse as California: from the last stands of primeval redwood forests to vast expanses of fragile desert; from the lofty Sierra Nevada to the broad sandy beaches of our southern coast; and from the opulence of Hearst Castle to the vestiges of colonial Russia.

In fiscal year 2005/06, nearly 80 million people visited our parks to enjoy a wide range of recreation and educational activities. Thanks to the efforts of our concessionaires – private parties with whom we contract to provide services at State Parks, these activities continue to be available. These public-private endeavors provide visitor services that may not otherwise be offered, ranging from traditional food service and camp stores to off-highway vehicle rentals and interpretive tours. California State Park concessions generated more than \$10 million in revenue to the Department during fiscal year 2005/06 – a record year for the Concessions Program.

State Parks concessionaires continue to be important partners in implementing State Parks' mission. Over the past fiscal year, new food service concessions have supported State Parks' Healthy Food Initiative by offering healthy snack, meal and beverage alternatives. The State Parks e-Store is now provided due to an innovative partnership with Pride Industries. The cottages and restaurant at Crystal Cove State Park opened to the public and the demand has been record-setting. The completion of the new Camp Store at McArthur-Burney Falls Memorial State Park set a new standard for park stores.

We continue to work with our Concessionaires to improve our visitor services within California State Parks.

Ruth Coleman
Director



Concessions Program Summary

Fiscal Year 2005/06



Tinsmith, Old Town San Diego State Historic Park

In fiscal year 2005/06, the California State Parks Concession Program managed over 220 concession contracts, an increase of over 15% over the preceding year.

Rents paid to the Department by concessionaires increased 13% to more than \$10.4 million, making FY 2005-06 a record year for the Concessions Program. This occurred despite reductions in concessions' gross sales, which decreased to approximately \$78 million. The decrease in gross sales was primarily due to the transition to a new concessionaire for operation of one of our highest-grossing concessions, Plaza del Pasado in Old Town San Diego State Historic Park.

In addition, the Program managed approximately 50 operating agreements for operation of state park property by other agencies. In FY 2005/06, new operating agreements were completed for Santa Monica State Beach and the Locke Boarding House with the County of Sacramento.

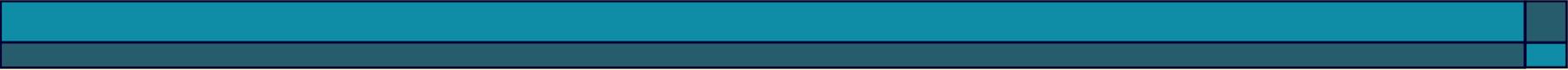


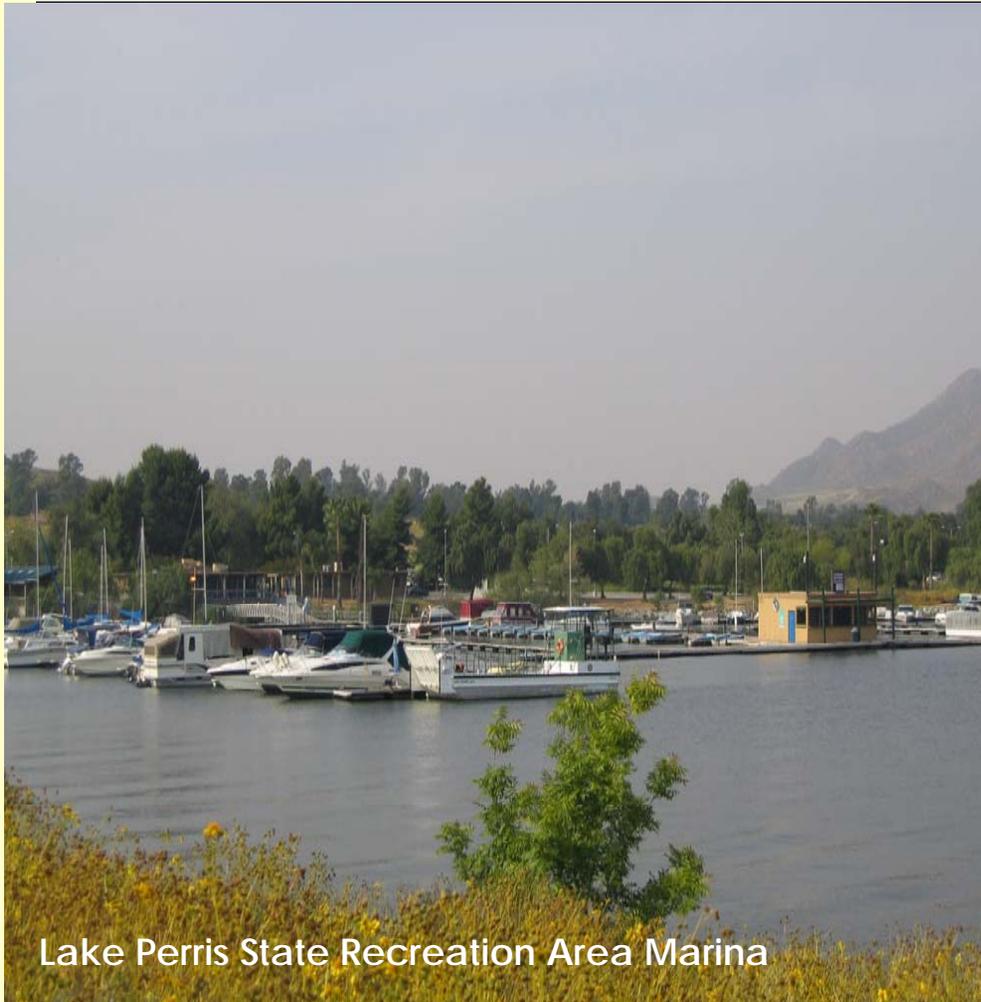
TABLE OF CONTENTS

Section A	Statistical and Graphical Overview of the Concessions Program.....A
	Concessions Program Summary by District.....A-1 to A-3
	Major Concession Contracts (Sales).....A-4
	Major Concession Contracts (Rents).....A-5
	Five-Year Comparison Chart (Sales and Rents).....A-6
Section B	State Parks Concession Contracts (Terms, Conditions, Sales and Rents).....B-1 to B-40
Section C	State Parks Nonprofit Contracts.....C to C-6
Section D	Public Agency Operating Agreements.....D to D-6
Section E	New Concession Contracts and Status Changes.....E to E-13
Section F	Concession Operations by Type.....F to F-8

Section A

Statistical and Graphical Overview

Fiscal Years 2004/05 and 2005/06



Lake Perris State Recreation Area Marina

Section A provides a statistical and graphical comparison of the Concessions Program between fiscal years 2004/05 and 2005/06. Components include charts and tables that present and compare concession contracts and revenue by number, size, geographic location and fiscal year.

Section A also provides a summary of concession contract and operating agreement information including concessions per district, gross sales and rental payments by fiscal year.

CONCESSION PROGRAM SUMMARY BY DISTRICT

FISCAL YEAR 2005/06

DISTRICT	NONPROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES <i>(for-profit only)</i>		RENTAL REVENUE <i>(for-profit only)</i>	
			2004/05	2005/06	2004/05	2005/06	2004/05	2005/06
			NORTHERN DIVISION:					
Diablo Vista	2	6	5	5	\$635,116	\$647,608	\$399,424	\$542,666
Mendocino	5	0	4	4	\$237,873	\$259,222	\$23,371	\$25,429
Monterey	6	1	6	5	\$23,522,800	\$23,621,227	\$2,259,896	\$2,483,886
North Bay	0	1	7	6	\$1,762,532	\$2,050,045	\$172,425	\$263,196
North Coast Redwoods	0	0	1	1	\$13,855	\$4,652	\$1,449	\$466
Northern Buttes	0	0	8	6	\$4,303,039	\$4,878,746	\$406,207	\$453,335
San Luis Obispo Coast	0	5	5	5	\$9,521,634	\$9,762,486	\$1,093,352	\$1,184,897
Santa Cruz	2	2	7	6	\$803,736	\$706,120	\$163,633	\$152,827
Sierra	4	3	3	4	\$2,609,170	\$2,664,876	\$647,019	\$655,675
NORTHERN TOTALS	19	18	46	42	\$43,409,755	\$44,594,982	\$5,166,776	\$5,762,377

CONCESSION PROGRAM SUMMARY BY DISTRICT

FISCAL YEAR 2005/06

DISTRICT	NONPROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES <i>(for-profit only)</i>		RENTAL REVENUE <i>(for-profit only)</i>	
			2004/05	2005/06	2004/05	2005/06	2004/05	2005/06
			SOUTHERN DIVISION:					
Angeles	0	12	6	7	\$468,569	\$456,465	\$47,624	\$46,178
Capital	0	3	2	2	\$1,209,586	\$1,164,669	\$55,522	\$53,868
Central Valley	7	0	24	20	\$4,799,079	\$4,161,014	\$345,234	\$230,361
Channel Coast	0	3	5	5	\$528,638	\$510,429	\$66,369	\$64,585
Colorado Desert	0	4	3	3	\$110,590	\$109,980	\$8,367	\$8,641
Gold Fields	4	3	21	21	\$1,837,665	\$2,104,908	\$298,615	\$662,911
Inland Empire	1	0	3	2	\$961,630	\$924,918	\$58,105	\$60,824
Orange Coast	0	3	4	5	\$1,363,398	\$1,218,815	\$247,725	\$218,406
San Diego Coast	4	4	27	27	\$30,137,280	\$16,644,251	\$2,486,651	\$2,827,904
SOUTHERN TOTALS	16	32	95	92	\$41,416,435	\$27,295,449	\$3,614,212	\$4,173,678

CONCESSION PROGRAM SUMMARY BY DISTRICT

FISCAL YEAR 2005/06

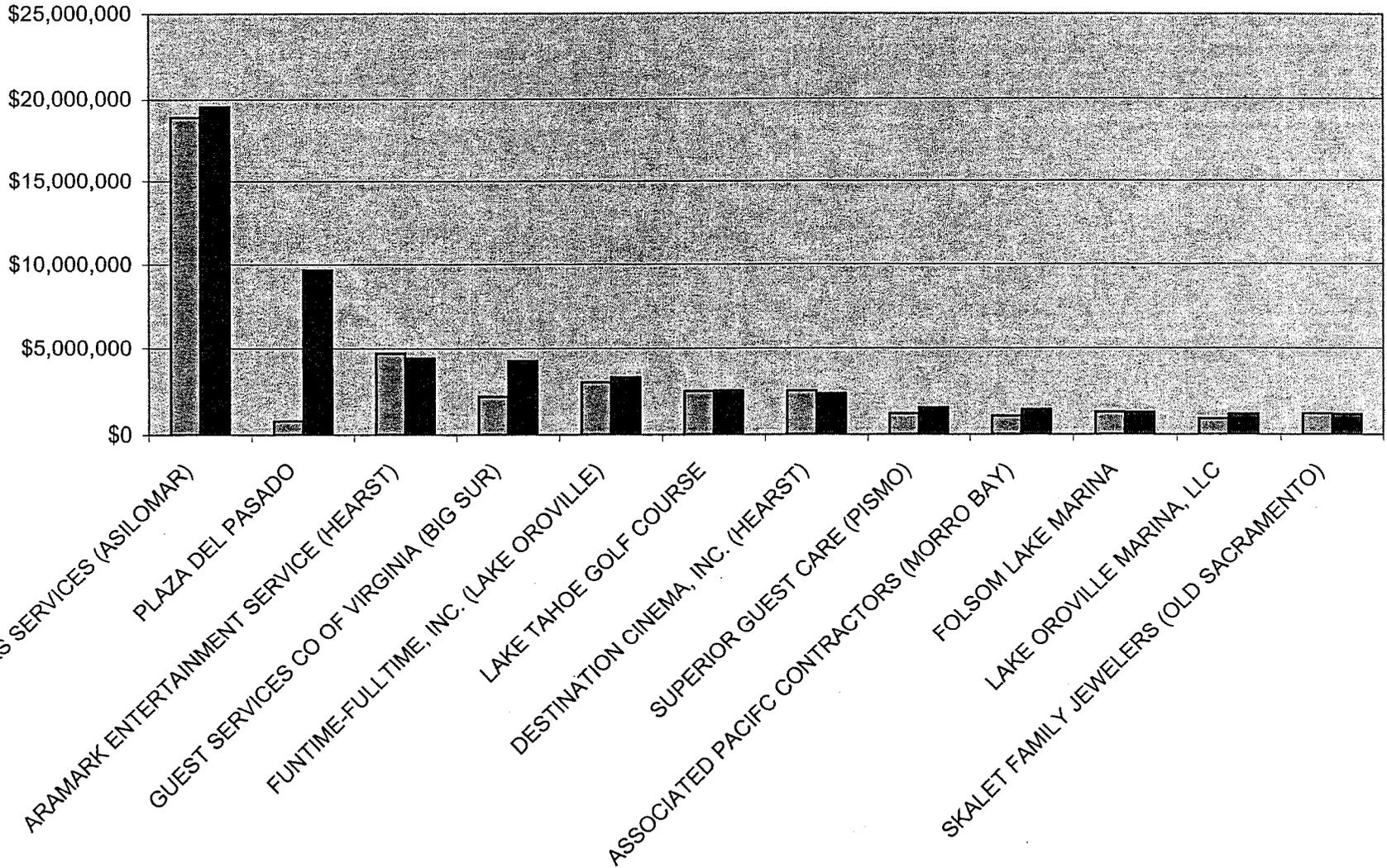
DISTRICT	NONPROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES <i>(for-profit only)</i>		RENTAL REVENUE <i>(for-profit only)</i>	
			2004/05	2005/06	2004/05	2005/06	2004/05	2005/06
			OHMVR DIVISION:					
Hollister Hills	0	0	2	2	\$386,407	\$228,051	\$37,108	\$17,034
Hungry Valley	0	0	1	1	\$321,689	\$319,243	\$29,177	\$38,310
Oceano Dunes	0	0	9	11	\$3,887,119	\$4,396,638	\$243,834	\$282,306
Twin Cities	0	0	6	6	\$1,693,767	\$1,453,715	\$104,287	\$96,212
OHMVR TOTALS	0	0	18	20	\$6,288,982	\$6,397,647	\$414,406	\$433,862

DISTRICT	NONPROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES <i>(for-profit only)</i>		RENTAL REVENUE <i>(for-profit only)</i>	
			2004/05	2005/06	2004/05	2005/06	2004/05	2005/06
			VARIOUS DIVISION:					
Statewide	0	0	2	3	\$300	\$147,314	\$127	\$121,091
VARIOUS TOTALS	0	0	2	3	\$300	\$147,314	\$127	\$121,091

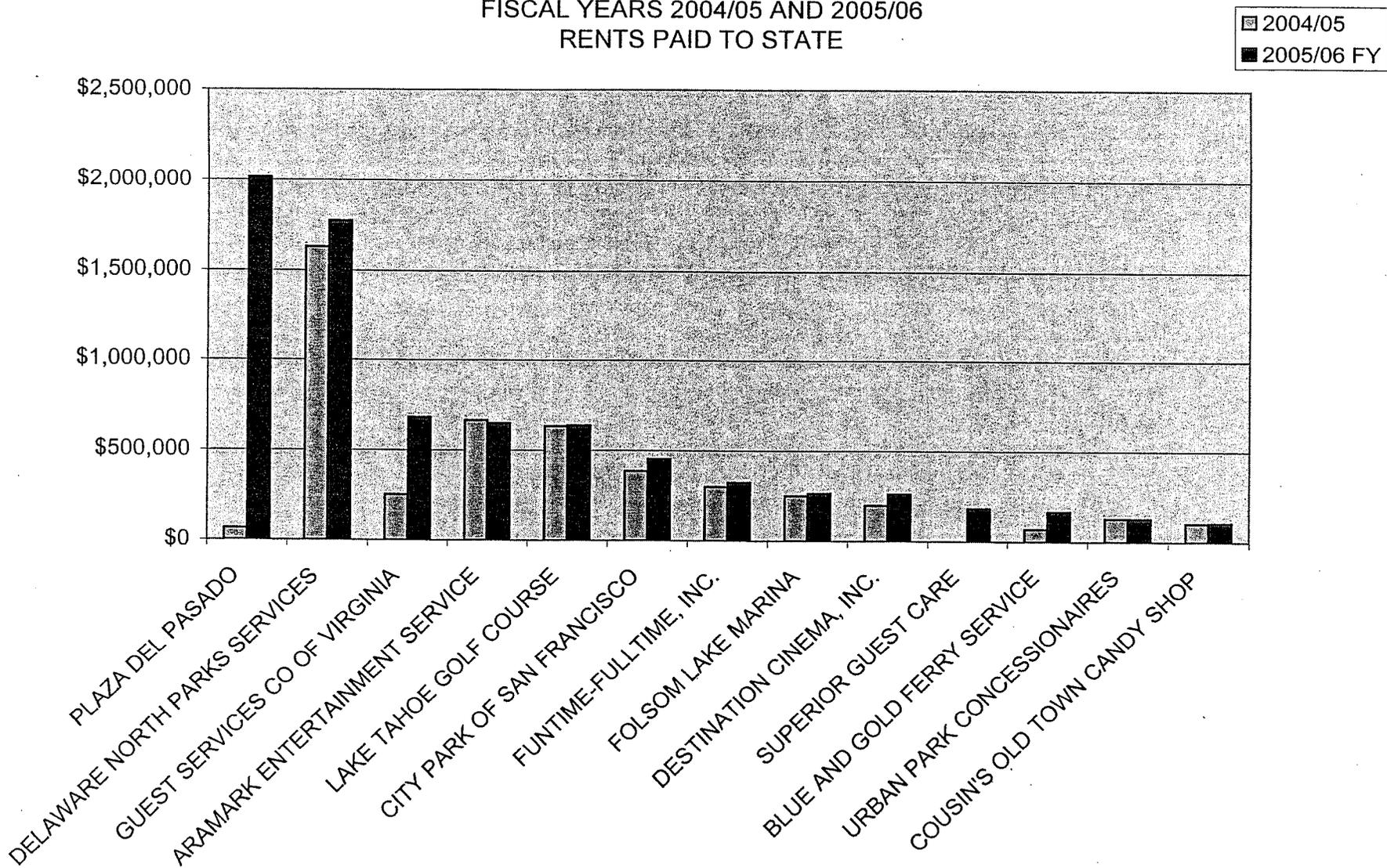
PROGRAM TOTAL	35	50	161	161	\$91,115,472	\$78,435,392	\$9,195,521	\$10,491,008
----------------------	-----------	-----------	------------	------------	---------------------	---------------------	--------------------	---------------------

MAJOR CONCESSION CONTRACTS
 FISCAL YEARS 2004/05 AND 2005/06
 GROSS SALES

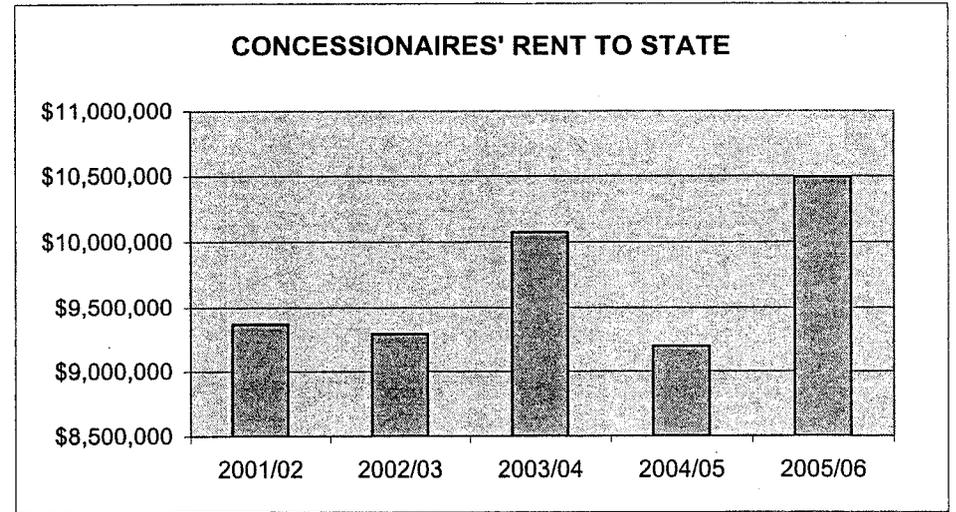
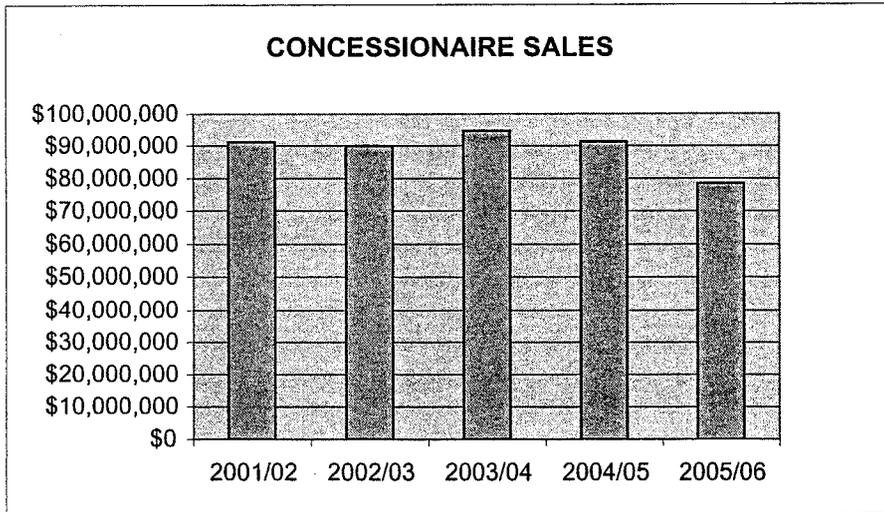
2004/05
 2005/06



MAJOR CONCESSION CONTRACTS -
FISCAL YEARS 2004/05 AND 2005/06
RENTS PAID TO STATE



CALIFORNIA STATE PARKS
FIVE YEAR CONCESSION COMPARISON
FISCAL YEARS 2001/02 THROUGH 2005/06



Section B

State Parks Concession Contracts

Fiscal Years 2004/05 and 2005/06



Beachcomber Cafe,
Crystal Cove State Park

Section B provides a comparison of “for-profit” businesses that operated concessions in California State parks during fiscal years 2004/05 and 2005/06. A summary of terms and revenues for each concession contract is presented in alphabetical order by park unit. Revenue figures include gross sales and rental payments as reported by the concessionaire.

Reported rents include monthly rental payments and may include late fees, past rents due, rental abatements, and other adjustments. Reported rents do not include capital investments, housekeeping, security and maintenance costs.

Note: “Terminated” indicates the contract had been ended by the department. “NA” denotes information was either not applicable or that the data was not available at the time the report was published.

ANNUAL CONCESSION LISTING AND REVENUE STATEMENT
Fiscal Years 2004/05 and 2005/06

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Andrew Molera SP</i>			<i>District: Monterey</i>			
Molera Horseback Tours of Big Sur Gray, Cindy Horseback riding tours	5/6/2003	5/6/2013 10 years	\$2,000/month or 12% of monthly gross receipts, whichever is greater.	Gross Sales	\$218,542	\$189,651
				Rental:	\$26,327	\$23,580
<i>Park Unit: Angel Island SP</i>			<i>District: North Bay</i>			
Blue and Gold Ferry Service Duckhorn, Ron Ferry service Alameda & SF	6/1/1999	5/31/2009 10 years	Collection of park day use fees, plus 2% of monthly gross receipts for dock maintenance and 15% of monthly gross receipts rental fee. Gross Sales 2005/06 includes day use fees for months July, 2005 through April, 2006.	Gross Sales	\$407,434	\$832,510
				Rental:	\$71,379	\$170,351
Tiburon Ferry Service McDonogh, Milton Ferry service from Tiburon	1/1/1992	12/31/1993 month to month	Collection of parks day use fees, plus 9% of first \$21,000/month, plus 11% of all receipts over \$21,000/month of fares.	Gross Sales	\$442,002	\$360,173
				Rental:	\$44,509	\$42,224

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Angel Island SP</i>			<i>District: North Bay</i>			
Urban Park Concessionaires	9/1/1989	8/31/2009	Food, beverage, catering & kayak rentals: 2% of 1st \$150,000 plus 3% of next \$100,000, plus 5% of next \$250,000, plus 7.5% of next \$250,000, plus 10% of all over \$750,000 of annual gross receipts; Audio Interpretive tours: 5% of 1st \$100,000, plus 10% of over all \$100,000; tram tours: 5% of \$250,000 plus 10% of all over \$250,000; bicycle rentals: 10% of gross receipts. 5% of kayak rentals.	Gross Sales	\$831,724	\$796,112
Koeberer, John Various activities		20 years		Rental:	\$48,022	\$46,202
<i>Park Unit: Antelope Valley CA Poppy Reserve</i>			<i>District: Inland Empire</i>			
Big Daddy Hot Dogs	3/15/2004	5/15/2005	\$500/year or 12% of gross receipts, whichever is greater.	Gross Sales	\$7,392	NA
Millhollon, Gary Snack stand		terminated		Rental:	\$887	NA
<i>Park Unit: Anza-Borrego Desert SP</i>			<i>District: Colorado Desert</i>			
California Overland	4/1/2005	3/31/2007	\$1,000/year or 10% of gross receipts, whichever is greater.	Gross Sales	\$1,165	\$27,902
Rafetto, Joseph 2 & 4 wheel drive tours		2 years		Rental:	\$117	\$2,791
La Casa Del Zorro Desert Resort	6/1/2003	5/31/2005	\$1,000/year or 10% of gross receipts, whichever is greater.	Gross Sales	\$64,888	\$46,465
McCullough, James Interpretive tour services		month to month		Rental:	\$6,491	\$4,650

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Armstrong Redwoods SR</i>			<i>District: North Bay</i>			
Armstrong Woods Pack Station	9/1/1996	9/1/2006	5% of first \$30,000 of annual gross receipts, plus 7% of annual gross receipts over \$30,000.	Gross Sales	\$41,190	\$42,970
Ayers, Laura/Jon Horseback riding tours	10 years			Rental:	\$2,676	\$2,345
<i>Park Unit: Asilomar SB</i>			<i>District: Monterey</i>			
Delaware North Parks Services	6/1/1997	5/31/2007	\$1million/year or 8.61% of annual gross receipts up to \$14.93 million, plus 25% of annual gross receipts over \$14.93 million, whichever is greater. 5% of annual gross receipts for facility improvements. \$486,000/year for DPR operational support.	Gross Sales	\$18,920,652	\$19,534,002
Sheridan, Patrick Asilomar Conference Grounds	10 years			Rental:	\$1,629,070	\$1,774,284
<i>Park Unit: Auburn SRA</i>			<i>District: Gold Fields</i>			
Auburn Boat Club	5/1/2005	8/31/2005	10% of monthly gross receipts plus (\$.02) two cents per gallon of gasoline sold.	Gross Sales	\$870	\$901
Brun, John Slip and mooring rentals	4 months			Rental:	\$385	\$485
Hot Shot Imaging	5/1/2005	9/30/2005	\$50/month or 5% of monthly gross receipts, whichever amount is greater.	Gross Sales	\$36,940	NA
Kromps, Eric Photograph	5 months			Rental:	\$1,847	NA

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Auburn SRA

District: Gold Fields

P.S. Photos Spiers, Peter P.S. Photos	5/1/2005	8/31/2005 4 months	\$25/month or 5% of monthly gross receipts, whichever amount is greater.	Gross Sales Rental:	\$2,344 \$117	\$19,964 \$419
Ponderosa Trail Rides Lundsford, Lori Horseback trail rides	5/1/2005	4/30/2006 1 year	10% of monthly gross receipts.	Gross Sales Rental:	\$4,464 \$446	NA NA
Rafter's Toe Keuzberg, Derry Raft towing service	5/1/2005	9/30/2005 5 months	\$100 month or 5% of monthly gross receipts, whichever amount is greater.	Gross Sales Rental:	\$17,688 \$885	\$60,955 \$3,047
Various Outfitters Various (30 contracts), Whitewater Recreation	1/1/2006	12/31/2006 1 year	Contract rents are based upon a flat administrative fee and a per patron fee for tour participants.	Gross Sales Rental:	NA NA	NA \$319,852
Zupo Photography Zupo, Ben Photography service	5/1/2005	8/31/2005 4 months	\$25/month or 5% of monthly gross receipts.	Gross Sales Rental:	\$3,652 \$183	\$2,097 \$105

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit:</i> Benbow Lake SRA			<i>District:</i> North Coast Redwoods			
Benbow Yacht Club	6/15/2005	9/15/2007	10% of monthly gross receipts.	<i>Gross Sales</i>	\$13,855	\$4,652
Richardson, Max/Sheila Boat & Bicycle Rentals	1 Year 3 Months			<i>Rental:</i>	\$1,449	\$466
<i>Park Unit:</i> Big Basin Redwoods SP			<i>District:</i> Santa Cruz			
Urban Park Concessionaires	1/1/1986	12/31/1998	\$12,000/year or 12.5% of annual gross receipts up to \$200,000, plus 15% of annual gross receipts over \$200,000, plus \$16/tent cabin/night, plus 13% of annual gross receipts for pay showers, whichever is greater. \$2/tent cabin/night for maintenance. Proposal opening October, 2006.	<i>Gross Sales</i>	\$553,097	\$551,868
Big Basin Redwood Park Co, Campstore, gift shop, tent cabins	month to month			<i>Rental:</i>	\$132,804	\$133,199
<i>Park Unit:</i> Bolsa Chica SB			<i>District:</i> Orange Coast			
Bolsa Chica Beach Concession Group	1/1/2003	12/31/2009	\$20,000/year or 12.5% of gross receipts from April-September and 6% of gross receipts from October-March except for catering services which is 15.5% of gross receipts. Amendment extended the contract to 6 year term with options.	<i>Gross Sales</i>	\$249,603	\$158,525
Begakis, Mike Beach Stand	6yrs w/5yr option			<i>Rental:</i>	\$33,005	\$20,916
<i>Park Unit:</i> Bothe-Napa Valley SP			<i>District:</i> Diablo Vista			
Triple Creek Horse Outfit	7/1/2003	6/30/2008	\$350/month for each month of operation or 10% of first \$3,500 of monthly gross receipts plus 12% of all monthly receipts over \$3,500.	<i>Gross Sales</i>	\$48,227	\$85,901
Ellis, Erin Horseback rides	5 yrs w/5yr option			<i>Rental:</i>	\$5,714	\$47,773

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

<i>Park Unit:</i> Candlestick Point SRA			<i>District:</i> Diablo Vista			
City Park of San Francisco	1/1/1993	12/31/1997	92% of monthly gross receipts, less lighting expense costs.	Gross Sales	\$529,903	\$492,707
Leonadakis, Nick Event Parking	month to month			Rental:	\$387,561	\$453,292

<i>Park Unit:</i> Carnegie SVRA			<i>District:</i> OHMVR			
Motomart at Carnegie	10/1/1991	9/30/1996	\$800 per month or 5% whichever is greater.	Gross Sales	NA	\$36,144
Shipman, Tony OHV Parts and Supply Store	month to month			Rental:	NA	\$1,807

Skip's at Carnegie	10/1/1991	9/30/1996	\$800/month or 5% of monthly gross receipts	Gross Sales	\$934,269	\$757,631
Horne, Skip OHV supplies, food & provisions	Assigned 4/06			Rental:	\$46,713	\$37,882

<i>Park Unit:</i> China Camp SP			<i>District:</i> North Bay			
Historic Village Operations	3/1/1999	2/28/2009	\$600/year or 10% of annual gross receipts	Gross Sales	\$16,574	\$8,284
Quan, Frank Grocery store	10 years			Rental:	\$1,706	\$875

<i>Park Unit:</i> Clear Lake SP			<i>District:</i> Northern Buttes			
Blue Heron Kayaks	5/1/2003	9/15/2003	10% of monthly gross receipts and \$100 utility cost. Contract terminated in September 2004.	Gross Sales	\$16,258	NA
Ousley, Steve Kayak rentals	terminated			Rental:	\$1,926	NA

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit:</i> Clear Lake SP			<i>District:</i> Northern Buttes			
Recreation Resource Management, Inc Meyer, Warren Clear Lake Camp Store and Marina	6/1/2005	1/31/2007 20 months	8% of annual gross receipts.	<i>Gross Sales</i>	\$5,483	\$27,158
				<i>Rental:</i>	\$406	\$2,072
<i>Park Unit:</i> Columbia SHP			<i>District:</i> Central Valley			
A.N. Fisher & Co Long, Frank and Marshall Stable & Stage tours	7/1/1999	6/30/2009 10 years	8.025% of monthly gross receipts. Concessionaire provides \$12,000 for an Easement for the Stagecoach Road, which shall be reimbursed in the 1st year.	<i>Gross Sales</i>	\$121,366	\$45,061
				<i>Rental:</i>	\$5,703	\$3,666
Booksellers & Stationery Oydegaard, Floyd D.P. Book store	8/1/2000	7/31/2010 10 years	Contract years 1 through 3: \$150/month or 1.5% of monthly gross receipts. Years 4 through 10: \$200/month or 3% of gross receipts.	<i>Gross Sales</i>	\$35,472	\$41,617
				<i>Rental:</i>	\$2,400	\$2,691
Brown's Coffee & Sweets Nelson, Michael/Cheryl Coffee & spice shop	4/1/2005	12/31/2006 21 months	\$8,750/year or 7% of gross receipts whichever is greater, plus 1% of annual gross reciepts for maintenance. Assigned from Maryann Brown in February 2005.	<i>Gross Sales</i>	\$84,335	\$190,936
				<i>Rental:</i>	\$6,002	\$13,833
Brown's Coffee & Sweets Saloon Brown, Maryann Coffee & spice shop	1/1/1997	12/31/2006 Assigned 3/05	For years 1-5: \$7,150/year or 6.5% whichever is greater; Years 6-10: \$8,750/year or 7% of annual gross receipts. Plus 1% of annual gross receipts for maintenance.	<i>Gross Sales</i>	\$60,866	NA
				<i>Rental:</i>	\$4,550	NA

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Columbia SHP

District: Central Valley

Central California Bank	7/1/2000	6/30/2005	\$92/month adjusted for CPI. Plus \$500 annually for maintenance.	Gross Sales	NA	NA
Seeba, Richard Banking Office		5 years		Rental:	\$1,106	NA

City and Fallon Hotel Complex	2/1/2002	1/31/2004	Year One: Flat rate rental of \$1,250 or 1.5% of monthly gross receipts, plus 2% of monthly gross receipts over \$100,000. The month of January, only the percentage shall apply. Plus annual deposit of \$5,000 in Conservation/Resoration of State-Owned Objects Account. Plus 2% of annual gross receipts for facility maintenance. Year Two: Flat rate rent of \$2,000 or 2.5% of monthly gross receipts plus 3% of monthly gross receipts over \$100,000, whichever sum is greater. The month of January, only the percentage shall apply. Plus annual deposit of \$5,000 in Conservation/Restoration of State-Owned Objects Account. Plus 2% of annual gross receipts for facility maintenance.	Gross Sales	\$1,222,495	\$757,533
Reiss, Philip City Hotel & Theater		month to month		Rental:	\$31,015	\$20,420

Columbia Candle & Soap Works	6/1/1997	5/31/1999	\$200/month or 3% of monthly gross receipts.	Gross Sales	\$256,876	\$232,789
Kyhl, Kimberly Candles & soap works		Month to month		Rental:	\$7,707	\$6,985

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Columbia SHP

District: Central Valley

Columbia Candy Kitchen Nelson, Mike & Janice Candy Store	11/1/2005	10/31/2015 10 Years	\$27,600/year or 5% of annual gross receipts, whichever is greater.	Gross Sales Rental:	\$632,056 \$15,800	\$645,174 \$28,562
Columbia House Restaurant Knopf/Clark, Steve/Carol Restaurant	5/1/1998	4/30/2008 10 years	\$10,000/year or 4% of annual gross receipts. Plus 1% of annual gross receipts for maintenance.	Gross Sales Rental:	\$224,574 \$8,984	\$258,420 \$9,701
Columbia House Restaurant Joe Co Partners, Inc Restaurant	6/1/2005	4/30/2008 Assigned	\$10,000/year or 4% of all annual gross receipts. Plus 1% of annual gross receipts for maintenance.	Gross Sales Rental:	\$33,265 \$1,331	NA NA
Columbia Mercantile Gjerde, Paul/Mary Grocery/General Store	7/1/1998	6/30/2000 month to month	\$500/month or 4% of monthly gross receipts.	Gross Sales Rental:	\$373,458 \$14,938	\$389,331 \$15,573
Daguerrotype Studio Wright, Harry Old-time Photos	6/1/1991	5/31/1995 month to month	\$200/month or 4% of monthly gross receipts. Percentage rental only November-March.	Gross Sales Rental:	\$115,177 \$4,607	\$97,113 \$3,992

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Columbia SHP

District: Central Valley

Fancy Dry Goods and Clothing Store Miller, Belinda/James Dry goods & clothing store	4/1/2002	3/31/2012 10 years	\$5,000/year or 7% of annual gross receipts.	Gross Sales Rental:	\$127,497 \$8,924	\$116,723 \$8,171
J.C. Miller, Carpenter & Joiner Miller, James/Belinda Carpenter shop	8/1/1998	7/31/2008 10 years	\$150/month or 4% of monthly gross receipts. Plus 1% of annual gross receipts for maintenance.	Gross Sales Rental:	\$29,325 \$1,841	\$30,165 \$1,814
Jack Douglass Saloon Narry, Charles "Pat" Food and beverages	6/1/2002	5/31/2012 10 years	Years 1 & 2; \$300/month or 4% of monthly gross receipts, whichever is greater. Years 3 through 10; \$600/month or 6% of monthly gross receipts, whichever is greater.	Gross Sales Rental:	\$182,118 \$8,407	\$192,260 \$10,827
Matelot Gulch Mining Lewellen, Jan Mine tours & gold panning	7/1/2000	6/30/2010 10 years	\$12,000/year or 6% of gross receipts. Percentage rent only November-March.	Gross Sales Rental:	\$233,632 \$13,893	\$196,601 \$11,991
Newby's Barbershop Newby, Janet Barbershop	9/1/2002	8/31/2004 month to month	\$150/month or 15% of monthly gross receipts, whichever is greater.	Gross Sales Rental:	\$10,827 \$1,800	\$11,301 \$1,800

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Columbia SHP

District: Central Valley

Parrott's Blacksmith Shop Rodes, Leannha Blacksmith shop	7/1/1998	6/30/2008 10 years	4% of monthly gross receipts.	<i>Gross Sales</i>	\$58,479	\$55,841
				<i>Rental:</i>	\$2,197	\$2,145
Pioneer Emporium Brown, MaryAnn and David Gifts	6/1/1997	5/31/2007 10 years	\$850/month or 7% of monthly gross receipts. Plus 1% of monthly gross receipts for maintenance.	<i>Gross Sales</i>	\$128,992	\$129,562
				<i>Rental:</i>	\$11,181	\$10,992
Residence/storage rentals Tenants, various House & storage rentals		Various	Rates range from \$200 to \$600/month.	<i>Gross Sales</i>	NA	NA
				<i>Rental:</i>	\$108,407	NA
St. Charles Saloon Brisco, James Beer, Wine, & Food	7/1/2001	6/30/2011 10 years	\$1,000/month or 8% of monthly gross receipts, whichever sum is greater.	<i>Gross Sales</i>	\$119,488	\$84,870
				<i>Rental:</i>	\$10,482	\$12,252
Towle & Leavitt Brown, MaryAnn Gifts	2/1/2006	1/31/2011 5 yrs. w/5yr. Option	\$14,000/year or 7% of annual gross receipts up to \$200,000 plus 8% of annual gross receipts over \$200,000, whichever is greater.	<i>Gross Sales</i>	\$178,969	\$167,730
				<i>Rental:</i>	\$17,895	\$14,508

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT	END TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
					2004/05	2005/06

Park Unit: Crystal Cove SP

District: Orange Coast

Crystal Cove Alliance	5/1/2006	3/30/2026	\$50,000/year or 2.1 % of gross receipts whichever is greater, plus 12% of gross receipts towards facility improvements.	Gross Sales	NA	\$110,738
Davick, Laura Historic District lodging, restaurants & catering		20 years		Rental:	NA	\$2,326

Crystal Cove Shake Shack	8/1/1990	7/31/2005	\$500/month or 18% of first \$10,000 of monthly gross receipts, plus 18% of all monthly gross receipts over \$10,000, whichever sum is greater.	Gross Sales	\$363,581	\$330,563
Flamson, Arden Snack bar		Terminated 4/06		Rental:	\$65,445	\$59,504

Park Unit: D. L. Bliss SP

District: Sierra

Tahoe Adventure Company	1/1/2006	12/31/2006	\$50/month or 10% of monthly gross receipts, whichever is greater.	Gross Sales	NA	NA
Hickey, Kevin Hiking, Biking, Skiing Trips		1 Year		Rental:	NA	\$400

Park Unit: District Project

District: OHMVR

Ussery's Concession	4/1/2004	6/15/2008	7% annual gross receipts.	Gross Sales	\$26,534	\$27,621
Ussery, Jim Retail sales and Services		5yrs w/5yr option		Rental:	\$1,849	\$1,933

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Doheny SB</i>			<i>District: Orange Coast</i>			
Wheel Fun Rentals	11/1/2003	10/31/2004	\$80,000 annually or 16% of gross receipts of 1st \$200,000 excluding Catering related equipment & entertainment services; plus 26% of gross receipts greater than \$200,000 excluding Catering related equipment; plus 5% of annual gross receipts from Catering related equipment and entertainment services.	<i>Gross Sales</i>	\$420,612	\$317,825
Stonehouse, Al Beach Stand and Rentals	month to month			<i>Rental:</i>	\$89,960	\$80,891
<i>Park Unit: Donner Memorial SP</i>			<i>District: Sierra</i>			
Donner Lake Water Sports	6/1/1999	11/15/1999	11% of first \$49,999 plus 15% of all accumulated gross receipts over \$50,000 - cumulative each season which spans 2 fiscal years.	<i>Gross Sales</i>	\$83,385	\$106,895
Ceruti, David Personal watercraft rental	month to month			<i>Rental:</i>	\$10,622	\$13,889
<i>Park Unit: El Capitan SB</i>			<i>District: Channel Coast</i>			
Camp Store El-Re-Ga Beach Stores	6/1/1995	5/31/2005	11.5% of monthly gross receipts	<i>Gross Sales</i>	\$147,399	\$127,998
Hofmeister, Sherry Groceries, supplies & snacks	month to month			<i>Rental:</i>	\$16,950	\$14,717
<i>Park Unit: Emerald Bay SP</i>			<i>District: Sierra</i>			
Kayak Tahoe	8/11/2002	7/10/2005	10% of monthly gross receipts.	<i>Gross Sales</i>	\$17,220	\$23,472
Lannoy, Steve Guided kayak tours	3 years			<i>Rental:</i>	\$1,722	\$2,348

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Folsom Lake SRA

District: Gold Fields

Adventure Sports Hausmann, Carl Canoe and kayak rental	1/1/2005	12/31/2005 1 year	8% of monthly gross receipts. Renewed contract.	Gross Sales Rental:	\$28,528 \$2,402	\$37,207 \$3,721
California Canoe and Kayak Liggett, Jeff Canoe and Kayak rental	4/1/2005	3/31/2006 1 year	5% of monthly gross receipts.	Gross Sales Rental:	\$8,705 \$624	\$16,819 \$1,725
Current Adventures Crandall, Dan Current Adventures	5/1/2005	4/30/2006 1 year	10% of monthly gross receipts.	Gross Sales Rental:	\$7,356 \$736	\$31,673 \$3,167
Folsom Lake Boat Rental Pennington, Ashley Ski Boat Rental	8/1/2004	12/31/2005 15 months	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.	Gross Sales Rental:	\$32,931 \$3,387	\$56,878 \$6,824
Folsom Lake Marina Christensen, Norman Marina goods & services	1/1/1984	12/31/2007 24 years	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts, plus 50% of all gate receipts over \$100,000.	Gross Sales Rental:	\$1,279,961 \$253,489	\$1,273,557 \$267,173

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Folsom Lake SRA</i>			<i>District: Gold Fields</i>			
Folsom Lake Watercraft Rentals Pennington, Ashley Watercraft rentals	5/1/2003	4/30/2004 month to month	15% of monthly gross receipts.	Gross Sales	NA	\$2,760
				Rental:	NA	\$331
Granite Bay Services, LLC Pennington, Ashley Granite Bay Food Services, LLC	5/1/1996	4/30/2006 10 years	\$4,000 /year or 12% of the gross monthly receipts, whichever is greater.	Gross Sales	\$22,805	\$24,064
				Rental:	\$2,830	\$2,938
Joe's Cooler-N-Stuff Wise, Joe Floating food stand	4/1/2005	3/31/2006 1 year	\$100/month or 10% of monthly gross receipts, whichever is greater.	Gross Sales	\$6,688	\$12,588
				Rental:	\$670	\$1,259
Launch Wakeboarding School Fraser, Ryan Wakeboarding lessons	3/1/2005	2/28/2006 month-to-month	10% of monthly gross receipts.	Gross Sales	NA	\$16,960
				Rental:	NA	\$2,548
Mobile Boat Service Maringer, Tom Mobile Boat Service	1/1/2005	12/31/2005 1 year	5% of annual gross receipts.	Gross Sales	\$29,202	\$28,853
				Rental:	\$1,976	\$2,885

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Folsom Lake SRA

District: Gold Fields

Park Place Food Concession Heatlie, Don Food and equipment rentals	6/1/2004	12/31/2005 1 1/2 years	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	Gross Sales Rental:	\$73,046 \$6,440	\$150,354 \$13,052
Sea Horse Adventures Cobb, Dave Recreational/Instructional Dive Tours	4/1/2004	3/31/2005 month to month	Compensation to State is the provision of recreational opportunities to the public.	Gross Sales Rental:	NA NA	NA NA
Shadow Glen Riding Stables Houston, Ken Boarding stables/horse rentals	8/1/2003	7/31/2005 2 years	\$6,000/year or 4% of monthly gross receipts, whichever is greater.	Gross Sales Rental:	\$146,659 \$6,965	\$160,334 \$7,079
Total Body Fitness Shaw, Mark Fitness program	5/1/2005	4/30/2006 1 year	10% of monthly gross receipts.	Gross Sales Rental:	\$4,472 \$447	\$9,234 \$925
Twin Cities Motorsports Hill, Matthew Personal Watercraft Rentals	6/1/2004	12/31/2004 month to month	\$5,000/year or 16% of gross receipts, whichever is greater. Formerly known as BAM Motorsports.	Gross Sales Rental:	\$40,276 \$6,446	\$49,380 \$7,902

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Gaviota SP

District: Channel Coast

Camp Store El-Re-Ga Beach Stores	6/1/1995	5/31/2005	11.5% of monthly gross receipts	Gross Sales	\$52,347	\$69,147
Hofmeister, Sherry & Ted Groceries, supplies & snacks		month to month		Rental:	\$6,019	\$7,952

Park Unit: Hearst San Simeon SHM

District: San Luis Obispo Coast

Aramark & Entertainment Service	4/1/2004	3/31/2019	The greater of \$1,000,000/year or the aggregate of the following: 10% for dining, 15% for catering, & food & beverage sales, 20% for museum & garden shop sales and 25% for all gifts shop sales. Good for years 1-3 of contract.	Gross Sales	\$4,699,040	\$4,414,520
Aramark Corporation, Food & gifts		15 years		Rental:	\$667,222	\$649,746

Destination Cinema, Inc.	8/18/1996	8/17/2016	\$10,000/month or 8% of first \$250,000 of monthly gross receipts, plus 10% over \$250,000. Additionally, 2% of annual gross receipts for advertising and 2% of annual gross receipts for facility maintenance.	Gross Sales	\$2,522,800	\$2,345,377
National Geographic, IMAX		20 years		Rental:	\$202,769	\$265,377

Park Unit: Hollister Hills SVRA

District: OHMVR

Faultline Powersports, Inc.	8/1/1997	7/31/2007	7.5% of gross receipts.	Gross Sales	NA	\$64,261
Ortiz, John OHV Parts and Supply Store		10 years		Rental:	NA	\$4,819

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
					2004/05	2005/06

Park Unit: Hollister Hills SVRA

District: OHMVR

T.O. Cattle Company	11/1/2001	10/31/2006	\$8/animal unit month (A.U.M). In 2005-06 this will no longer be a concession contract. Will be converted to a lease.	<i>Gross Sales</i>	NA	NA
Morris, Joseph Livestock grazing		5 years		<i>Rental:</i>	\$8,126	NA

The Pit Stop	8/1/1997	7/31/2007	7.5% of monthly gross receipts.	<i>Gross Sales</i>	\$386,407	\$163,790
Neal, Ron Food, parts & repairs		Assigned 4/06		<i>Rental:</i>	\$28,982	\$12,215

Park Unit: Hungry Valley SVRA

District: OHMVR

Big Trax, LLC	8/1/2004	7/31/2008	\$1,000 or 12% of the first \$250,000 of all gross receipts, including royalties whichever is greater, and 12% of all annual gross receipts including royalties in excess of \$250k.	<i>Gross Sales</i>	\$321,689	\$319,243
Sutter, Joseph OHV rentals		4 years		<i>Rental:</i>	\$29,177	\$38,310

Park Unit: Huntington SB

District: Orange Coast

Wheel Fun Rentals	8/1/1998	7/31/2008	\$15,000 or 18% of monthly gross receipts, whichever is greater.	<i>Gross Sales</i>	\$329,602	\$301,164
Stonehouse, Al Food and Equipment Rentals		10 years		<i>Rental:</i>	\$59,315	\$54,769

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Indio Hills Palms

District: Colorado Desert

Covered Wagon Tours	8/1/2003	7/31/2004	\$1,200/year or 5% of 1st \$65,000 of gross receipts, plus 12% of all gross receipts over \$65,000.	Gross Sales	\$44,537	\$35,613
Fawcett, Neil Covered wagon tours	month to month			Rental:	\$1,759	\$1,200

Park Unit: Jack London SHP

District: Diablo Vista

Triple Creek Horse Outfit	7/1/2003	6/30/2008	\$350/month for each month of operation or 10% of first \$3,500 of monthly gross receipts plus 12% of all monthly receipts over \$3,500.	Gross Sales	\$25,410	\$38,495
Ellis, Erin Horseback riding	5 yrs w/5yr option			Rental:	\$2,841	\$27,200

Park Unit: Lake Oroville SRA

District: Northern Buttes

Big Valley Divers, Inc	4/29/2004	4/28/2009	7.5% of monthly gross receipts. Formally Sierra View Dive.	Gross Sales	\$5,671	\$3,155
Maxfield, Douglas Boat hull cleaning & salvage	5 years			Rental:	\$412	\$245

Funtime-Fulltime, Inc. Bidwell

12/2/1969 12/1/2009

3% of first \$300,000, plus 6% of next \$300,000, plus 12% of next \$1 million, plus 15% above \$1.6 million of annual gross receipts, plus 2 cents/gallon on first 50,000 gallons of fuel sold, plus 2.5 cents/gallon on next 50,000, plus 3 cents/gallon above 100,000 gallons of fuel sold.

Gross Sales \$3,030,142 \$3,324,311

Bidwell Canyon Marina,
Marina goods & services

40 years

Rental: \$303,010 \$327,233

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Lake Oroville SRA

District: Northern Buttes

Lake Oroville Marina, LLC Maughan, Rex Marina goods & services	7/22/1969	7/1/1989	\$600/year or 1.1 cents per gallon on fuel/oil sales, and 7.5% of all other receipts for first \$50,000, plus 1.25 cents gallon fuel/oil sales and 8.5% of all other receipts from \$50,000 to \$150,000; plus 9% over \$150,000 of annual gross receipts. Assignment from Lime Saddle Marina in February 2004.	Gross Sales	\$912,796	\$1,177,303
		month to month		Rental:	\$80,850	\$103,404

North State Diving Smith, Sherry/Scott Boat Hull Cleaning	6/2/2004	6/1/2005	10% of gross receipts.	Gross Sales	\$3,850	\$1,115
		month to month		Rental:	\$386	\$112

North Valley Guide Service Kehm, Robert Guide Service	6/3/2004	5/31/2006	5% of gross receipts.	Gross Sales	\$725	NA
		2 years		Rental:	\$38	NA

Park Unit: Lake Perris SRA

District: Inland Empire

Lake Perris Marina Pyramid Enterprises, Marina goods and services	6/15/1976	6/14/2001	\$7,200/year or 6% of annual gross receipts, excluding 2% fuel sales of gross receipts, whichever is greater.	Gross Sales	\$558,567	\$465,087
		month to month		Rental:	\$26,785	\$22,971

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Lake Valley SRA

District: Sierra

Lake Tahoe Golf Course	4/1/1989	3/31/2009	\$3,000/month or 29% of monthly gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of monthly gross receipts for facility improvements.	<i>Gross Sales</i>	\$2,508,565	\$2,534,509
American Golf Corp, Golf course/restaurant		20 years		<i>Rental:</i>	\$634,675	\$639,038

Park Unit: Leo Carrillo SP

District: Angeles

Argentine Plumbing	11/1/1990	10/31/1991	20% of gross receipts.	<i>Gross Sales</i>	\$22,792	\$24,649
Argentine, Michael Pay showers		month to month		<i>Rental:</i>	\$4,557	\$4,903
Leo Carillo Camp Store	1/1/2003	12/31/2004	12.6% of gross receipts except alcoholic beverages, plus 13.6% of alcohol sales.	<i>Gross Sales</i>	\$254,399	NA
Whitehurst & Minicucci, Camp store		terminated		<i>Rental:</i>	\$32,218	NA
Leo Carillo Camp Store	4/1/2006	3/31/2016	\$20,000/year or 10% of gross receipts, whichever is greater.	<i>Gross Sales</i>	NA	\$261,443
Minicucci, Anthony and Annette Camp store		10 years		<i>Rental:</i>	NA	\$30,648
Surflife, Inc	11/1/2004	10/31/2006	\$400/month to provide webcam service to check surf conditions.	<i>Gross Sales</i>	NA	NA
Gilovich, Dave on-line surf information		2 years		<i>Rental:</i>	\$2,800	NA

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: MacKerricher SP

District: Mendocino

Mendocino Area Park Assoc. (M.A.P.A.)	9/6/1998	9/5/1999	20% of gross receipts.	Gross Sales	\$22,881	\$22,038
Polay, Binah Pay showers	month to month			Rental:	\$4,576	\$4,390

Outdoor Education Camp	9/5/1996	9/4/1997	\$1.75/night per student.	Gross Sales	NA	NA
Pacific Env. Education,	month to month		Concession operates March - May and September - October only.	Rental:	\$3,406	\$3,880

Ricochet Ridge Ranch	3/1/1994	2/28/1995	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	Gross Sales	\$194,477	\$212,023
Shea, Lari Guided horseback tours	month to month			Rental:	\$12,927	\$14,140

Park Unit: Malibu Creek SP

District: Angeles

Argentine Plumbing	11/1/1990	10/31/1991	20% of gross receipts.	Gross Sales	\$5,333	\$6,451
Argentine, Michael Pay showers	month to month			Rental:	\$1,066	\$1,289

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Malibu Lagoon SB

District: Angeles

Malibu Pier	9/29/2003	1/28/2004	\$1,000/month or 5% of all food & beverage, except catered food and beverages; plus 10% of all on-premises retail and equipment rental; plus 15% of all other merchandise or services; plus 3% of all sport fishing or other boat tour tickets, bait and tackle; plus 5% of all special events.	Gross Sales	\$176,832	NA
Malibu Pier Partner, LLC, Retail Sales	Terminated			Rental:	\$5,141	NA

Malibu Pier Partners, LLC
Alexander, Leff
Restaurant, retail & boat tours

8/1/2005 7/31/2025
20 years

\$250,000/year or the following percentages of annual gross receipts, whichever is greater:
7% of all on-premises sit-down food/beverages; plus 10% of all take-out food/beverages, except off-premises catered food/beverages; plus 10% of all on-premises retail sales and equipment rentals; plus 15% of all off-premises catered food/beverages; plus 7% of all other events; plus 3% of all sport-fishing and other boat tours, bait, tackle; plus fees for Special Events and Film Permits; plus \$12,000/year for parking.

Gross Sales	NA	\$129,658
Rental:	NA	\$4,837

Park Unit: Manresa SB

District: Santa Cruz

Anderson Family Surf Camp	6/1/2004	5/31/2009	\$750/year or 12% of annual gross receipts, whichever is greater.	Gross Sales	\$20,543	\$9,737
Anderson, Mitch Surf school	5yrs w/5yr option			Rental:	\$2,465	\$1,169

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS				
					2004/05	2005/06		
<i>Park Unit: Manresa SB</i>			<i>District: Santa Cruz</i>					
Club Ed	6/1/2004	5/31/2009	\$8,000/year or 12% of annual gross receipts, whichever is greater.	Gross Sales	\$177,705	\$97,961		
Guzman, Ed Overnight surf camp	5 yrs w/5yr option			Rental:	\$21,327	\$11,755		
<i>Park Unit: Marshall Gold Discovery SHP</i>			<i>District: Gold Fields</i>					
Argonaut Refreshment Saloon	3/1/1999	2/28/2009	\$50/month or 7% of monthly gross receipts. Assigned to Sydney Bartlett in March 2005 from Debra Zemanek and Silva Hlavacek.	Gross Sales	\$25,559	\$35,272		
Bartlett, Sydney Restaurant	10 years			Rental:	\$1,789	\$2,576		
Bekearts Gun Shop and Retail Store	4/1/2005	3/31/2009	\$8,500/year or 10% of annual gross receipts, whichever is greater.	Gross Sales	\$65,519	\$115,058		
Erhardt, Fritz/Margarett Gun shop and retail store	5 years			Rental:	\$6,551	\$14,898		
<i>Park Unit: McArthur-Burney Falls Memorial SP</i>			<i>District: Northern Buttes</i>					
Recreation Resource Management, Inc.	6/1/2004	5/31/2024	\$22,000/year or 6% of annual gross receipts, whichever is greater. Plus, build a new concession facility at a minimum cost of \$450,000.	Gross Sales	\$328,114	\$345,704		
Meyer, Warren Camp Store	20 years			Rental:	\$19,179	\$20,269		
<i>Park Unit: Millerton Lake SRA</i>			<i>District: Central Valley</i>					
CMS Toys	5/1/2003	9/30/2003	\$150/month or 8% of gross receipts, whichever is greater.	Gross Sales	\$45,827	\$67,859		
Ashbrook, Sean Watercraft Rental and Camp Store	month to month			Rental:	\$3,665	\$5,429		

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Millerton Lake SRA</i>			<i>District: Central Valley</i>			
Lake Millerton Marina, LLC Ewell, Ben Marina operation	5/1/2003	10/31/2007 5 years	\$40,000/year or 10% of gross receipts, whichever is greater.	<i>Gross Sales</i>	\$523,985	\$450,128
				<i>Rental:</i>	\$52,399	\$45,009
<i>Park Unit: Monterey SHP</i>			<i>District: Monterey</i>			
Jack Tar-The Seagoing Organ Grinder Monroe, Philip Organ grinder with a monkey	2/1/2006	1/31/2009 3 yrs w/2 yr option	\$210/month.	<i>Gross Sales</i>	\$18,560	\$16,960
				<i>Rental:</i>	\$2,448	\$2,548
<i>Park Unit: Morro Bay SP</i>			<i>District: San Luis Obispo Coast</i>			
Morro Bay Marina Café Assoc. Pacific Constructors, Restaurant	10/1/1991	9/30/1993 month to month	5% of food and beverage sales up to \$12,000/ month, plus 7% of food and beverage sales over \$12,000/month.	<i>Gross Sales</i>	\$1,063,083	\$1,445,393
				<i>Rental:</i>	\$72,259	\$80,038
<i>Park Unit: Mount Diablo SP</i>			<i>District: Diablo Vista</i>			
Adler & Associates Educational Adler, Judith Educational programs	9/16/1998	9/15/1999 month to month	10% of monthly gross receipts	<i>Gross Sales</i>	\$13,671	NA
				<i>Rental:</i>	\$1,367	\$1,251

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
					2004/05	2005/06

<i>Park Unit:</i> Mount Tamalpais SP			<i>District:</i> North Bay			
SF Hang-Gliding Service (Dunlap Lands)	5/1/2005	4/30/2006	Minimum annual rent \$2,000 or 2% of annual gross receipt, whichever is greater.	<i>Gross Sales</i>	NA	NA
Denevan, Pat Hang-gliding lessons		1 year		<i>Rental:</i>	\$1,300	NA
Snackshack	8/1/1997	7/31/2007	\$2,500/year or 12% of annual gross receipts.	<i>Gross Sales</i>	\$23,608	\$9,996
Worlund, Sharon Snackstand		10 years		<i>Rental:</i>	\$2,833	\$1,199

<i>Park Unit:</i> Oceano Dunes SVRA			<i>District:</i> Oceano Dunes			
Angello's ATV Rentals	9/1/2003	4/30/2005	\$500/month or 5% of first \$500,000 annual gross receipts, plus 6.5% annual gross receipts in excess \$500,000, whichever is greater.	<i>Gross Sales</i>	\$237,394	\$343,620
Angelo, David ATV rentals		month to month		<i>Rental:</i>	\$12,021	\$17,289
Arnie's ATV Rental & Accessories	9/1/2003	4/30/2005	\$500/month or 5% of first \$500,000 of annual gross receipts, plus 6.5% of annual gross receipts in excess of \$500,000, whichever is greater.	<i>Gross Sales</i>	\$646,323	\$627,021
Arnold, Gail/Michael ATV rentals		month to month		<i>Rental:</i>	\$32,319	\$31,351
BJ's ATV Rental & Accessories Center	9/1/2003	4/30/2005	\$500/month or 5% of first \$500,000 of gross receipts, plus 6.5% of annual gross receipts in excess of \$500,000, whichever is greater.	<i>Gross Sales</i>	\$918,491	\$875,693
Aikens, John ATV rentals		month to month		<i>Rental:</i>	\$52,500	\$50,142

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Oceano Dunes SVRA</i>			<i>District: Oceano Dunes</i>			
LUV-2-CAMP, LLC Williams, Mark Trailer rentals	7/1/2004	5/31/2006 23 months	\$500/month or 8% of monthly gross receipts, whichever is greater.	Gross Sales Rental:	\$240,530 \$19,042	\$475,800 \$38,384
Pacific Adventure Tours/Xtreme Hummer Adventures Haas, Larry Off road vehicle tours	4/1/2005	2/28/2007 23 months	\$500/month or 5% of the first \$500,000 annual gross receipts plus 6.5% of all annual gross receipts over \$500,000, whichever is greater.	Gross Sales Rental:	\$47,074 \$2,354	\$176,607 \$9,103
Pismo Beach Hummer Adventures Shelton, Robert Hummer Tours	4/1/2005	2/28/2007 23 months	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000, whichever is greater.	Gross Sales Rental:	NA NA	\$8,317 \$1,000
Steve's ATV Rental & Accessories Dayton, Steve ATV rentals	9/1/2003	4/30/2005 month to month	\$500/month or 5% of all annual gross receipts, plus 6.5% of annual gross receipts in excess of \$500,000, whichever is greater.	Gross Sales Rental:	\$1,083,380 \$60,508	\$889,209 \$43,321
Steve's ATV Tours Dayton, Steve Hummer Tours	3/1/2005	2/2/2007 2 years	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000 whichever is greater.	Gross Sales Rental:	NA NA	\$11,784 \$4,691

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
					2004/05	2005/06

Park Unit: Oceano Dunes SVRA

District: Oceano Dunes

Steve's Towing Services Dayton, Steve ATV towing	9/1/2003 month to month	4/30/2005	15% of monthly gross sales for towing, food & beverages and \$5% of monthly gross sales for storage.	Gross Sales Rental:	\$120,082 \$17,248	\$163,829 \$23,297
Sun Buggie Fun Rental of Pismo Randy, Jordan ATV rentals	7/1/2004 1 1/2 years	12/31/2005	\$500/month or 8% of monthly gross receipts, whichever is greater.	Gross Sales Rental:	\$438,445 \$35,409	\$613,389 \$46,818
Yo Banana Boy, Inc Kraus, Dave Vacuum pump service	10/1/2003 month to month	4/30/2005	\$500/month or 8% of monthly gross receipts, whichever is greater	Gross Sales Rental:	\$155,400 \$12,433	\$211,369 \$16,910

Park Unit: Old Sacramento SHP

District: Capital

Skalet Family Jewelers Skalet, Barbara Jewelry store	3/1/2004 5yr w/5yr option	2/29/2008	\$28,000/year or 3% of annual gross receipts up to \$25,000; plus 4% of annual gross receipts over \$25,000.	Gross Sales Rental:	\$1,209,586 \$47,422	\$1,164,669 \$45,768
Wells Fargo Bank Wells Fargo Bank, Interpretive display	11/1/1996 10 years	10/31/2006	\$675/month.	Gross Sales Rental:	NA \$8,100	NA \$8,100

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Old Town San Diego SHP

District: San Diego Coast

Alvarado Provisions Lubovski, Maureen Provisions & groceries	6/1/1990 month to month	5/31/1995	\$600/month or 8.25% of first \$12,500, plus 10.5% of all monthly gross receipts over \$12,500. The 2005/06 rent reported includes \$3,500 in outstanding maintenance obligations paid as additional rent.	<i>Gross Sales</i>	\$222,116	\$240,532
				<i>Rental:</i>	\$19,980	\$24,521
Bailey & McGuire Pottery Bailey/McGuire, Roberta/David Pottery shop	9/15/2000 month to month	9/14/2001	\$900/month or 8% of the first \$25,000, plus 10% of all monthly gross receipts over \$25,000.	<i>Gross Sales</i>	\$422,348	\$373,911
				<i>Rental:</i>	\$37,699	\$31,464
Bazaar del Mundo Powers, Diane Shop & restaurants	7/1/1971 Terminated	6/30/2001	7.3% of monthly gross receipts. Contract Terminated in May 2005 and replaced with Plaza del Pasado in June 2005.	<i>Gross Sales</i>	\$22,237,472	NA
				<i>Rental:</i>	\$1,623,337	NA
Captain Fitch's Mercantile Catania, Charles Retail sales	11/1/1995 month to month	10/31/1997	\$2,000/month or 12% of monthly gross receipts. The 2005/06 rent reported includes \$7,350 in outstanding maintenance obligations paid as additional rent.	<i>Gross Sales</i>	\$378,079	\$390,295
				<i>Rental:</i>	\$45,370	\$53,456
Cousin's Old Town Candy Shop McCord, Judy Candy shop	8/1/2000 10 years	7/31/2010	15% of monthly gross receipts.	<i>Gross Sales</i>	\$712,740	\$727,060
				<i>Rental:</i>	\$106,912	\$109,568

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Old Town San Diego SHP

District: San Diego Coast

El Centro Artesano Artisan Imports, Inc, Mexican arts/crafts	5/1/1991	4/30/1996	\$2,000/month or 10.3% of first \$25,000, plus 12% of all monthly gross receipts over \$25,000. The 2005/06 rent reported includes \$1,034 in outstanding maintenance obligations paid as additional rent.	Gross Sales	\$602,195	\$509,848
				Rental:	\$67,165	\$57,115
El Fandango Restaurant Puente, Consuelo Mexican food	8/1/2003	7/31/2013	\$6,000/month or 10.5% of monthly gross receipts of first \$70,000, plus 10.5% of all monthly gross receipts over \$70,000, whichever is greater.	Gross Sales	\$1,031,284	\$877,972
				Rental:	\$111,028	\$96,185
Gum Saan Dungan, Dana Chinese import store	1/2/2003	1/1/2008	\$2,000/year or 10.5% of the first \$25,000 of monthly gross receipts, plus 10.5% of all monthly gross receipts over \$25,000, whichever is greater.	Gross Sales	\$190,543	\$190,545
				Rental:	\$26,924	\$25,378
Johnson House Toler, Dennis & Heidi Park store & lady's fine apparel	9/15/2000	9/14/2001	\$1,000/month or 8% of first \$20,000, plus 10% of all monthly gross receipts over \$20,000, whichever is greater. The 2005/06 rent reported includes \$2,520 in outstanding maintenance obligations paid as additional rent.	Gross Sales	\$208,839	\$205,367
				Rental:	\$17,167	\$19,076
Miner's Gems & Minerals Richards, Eleanor Gems and minerals	6/1/1998	5/31/2008	\$1,800/month or 10.5% of monthly gross receipts, whichever is greater.	Gross Sales	\$473,496	\$472,099
				Rental:	\$52,117	\$50,203

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Old Town San Diego SHP

District: San Diego Coast

Old Town General Store Manlo, Wilhelmina Gifts and dry goods	1/1/2001 month to month	6/30/2002	\$1,250/month or 8% of first \$200,000, plus 10% of all annual gross receipts over \$200,000.	<i>Gross Sales</i>	\$147,430	\$139,262
				<i>Rental:</i>	\$15,236	\$15,179
Old Town Theater Miracle Theatre Productions, Stage productions/snacks	5/1/1994 month to month	10/31/1995	\$1,000/month plus 10% of monthly gross food & beverage receipts.	<i>Gross Sales</i>	\$48,933	\$37,988
				<i>Rental:</i>	\$14,037	\$15,798
Plaza del Pasado DNC Parks & Resorts, San Diego Retail Shops and Restaurants	6/1/2005 10 years	5/31/2015	\$2,000,000/year or 8.5% of all annual gross receipts up to and including \$18,000,000 plus 9% of all annual gross receipts over \$18,000,000.	<i>Gross Sales</i>	\$776,479	\$9,676,049
				<i>Rental:</i>	\$66,001	\$2,013,350
Racine & Laramie Mogilner, Geoffrey Tobacco & pipe shop	9/1/1974 40 years	8/31/2014	\$180/year until \$86,000 construction investment is fully amortized: then 4% of annual gross receipts.	<i>Gross Sales</i>	\$380,152	\$365,368
				<i>Rental:</i>	\$180	\$180
San Diego Heritage Tours Zeich, Barbara Guided tours	11/1/1994 month to month	6/30/1995	\$.50/adult and \$.25/child	<i>Gross Sales</i>	\$91,207	\$85,854
				<i>Rental:</i>	\$5,111	\$4,818

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Old Town San Diego SHP

District: San Diego Coast

San Diego House Brown, Leroy/Blanca San Diego House	9/15/2000	9/14/2001	\$800/month or 8% of the first \$25,000 plus 10% of all monthly gross receipts over \$25,000.	<i>Gross Sales</i>	\$204,968	\$197,570
		month to month		<i>Rental:</i>	\$18,255	\$16,091
Sessions Candleshop Davis, Dave/Tobyann Candleshop	6/1/1996	5/31/1997	\$2,000/month or 14% of monthly gross receipts.	<i>Gross Sales</i>	\$330,293	\$317,328
		month to month		<i>Rental:</i>	\$46,242	\$44,426
Shump Ko Hup Kingery, JB Merchandise store	1/15/2001	1/14/2002	5% of monthly gross receipts.	<i>Gross Sales</i>	\$32,009	\$33,457
		month to month		<i>Rental:</i>	\$1,645	\$1,685
Tinsmith Morales, Norma Retail sales	8/15/2002	8/14/2007	\$2,000/month or 12% of monthly gross receipts up to \$25,000, plus 13% of monthly gross receipts in excess of \$25,000, which ever is greater.	<i>Gross Sales</i>	\$354,798	\$424,965
		5 yrs w/5yr option		<i>Rental:</i>	\$43,260	\$52,233
Toler Leathersmith Toler, Dennis Leather crafts	7/1/1993	6/30/1998	\$1,000/month or 10% of first \$20,000, plus 12.5% of all monthly gross receipts over \$20,000.	<i>Gross Sales</i>	\$253,535	\$260,037
		month to month		<i>Rental:</i>	\$26,042	\$27,757

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit:</i> Old Town San Diego SHP			<i>District:</i> San Diego Coast			
US House Apothecary & Soap Shop Packard, Michael Soaps & apothecary	4/1/1999	3/31/2009 10 years	8% of monthly gross receipts.	Gross Sales	\$221,899	\$186,342
				Rental:	\$17,752	\$15,192
 Wallach and Goldman Square Salcedo, Ana Retail Sales & Gifts			12% of all gross receipts up to and including \$750,000 plus 13% of all annual gross receipts over \$750,000. Minimum annual rent is \$100,000.	Gross Sales	NA	\$791
	2/1/2006	1/31/2016 10 years		Rental:	NA	\$95
 <i>Park Unit:</i> Pfeiffer Big Sur SP			<i>District:</i> Monterey			
Big Sur Lodge Securities of America, Inc., Lodge, groceries, gifts & restaurant	7/1/1999	6/30/2001 Terminated	11.6% of annual gross receipts plus 4% of annual gross receipts for maintenance. Terminated 10/04.	Gross Sales	\$2,195,848	NA
				Rental:	\$254,718	NA
Guest Services Company of Virginia Lopez, Ken Lodge, groceries, gifts & restaurant	11/1/2004	10/31/2009 5 yrs w/5 yrs option	\$675,000/year or 16% of gross receipts, whichever is greater. 3.7% of annual gross receipts for facility improvements.	Gross Sales	\$2,167,835	\$3,878,207
				Rental:	\$346,853	\$682,994
 <i>Park Unit:</i> Pismo SB			<i>District:</i> San Luis Obispo Coast			
Superior Guest Care Van Vort, Bruce Golf course operation (9 holes)	9/1/2002	8/31/2012 10 years	Minimum annual rent of \$115,000 or 17% of golf monthly gross and 10% of food and beverages monthly gross receipts.	Gross Sales	\$1,209,712	\$1,531,922
				Rental:	\$147,916	\$186,802

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: Point Mugu SP

District: Angeles

Argentine Plumbing	11/1/1990	10/31/1991	20% of gross receipts.	Gross Sales	\$9,213	\$9,579
Argentine Plumbing, Pay showers	month to month			Rental:	\$1,842	\$1,915

Park Unit: Prairie City SVRA

District: OHMVR

A.M.P. Racing, LLC	7/1/2001	6/30/2002	6% of monthly gross receipts.	Gross Sales	\$265,118	\$164,217
Azeredo, Jack Motocross race track operation	month to month			Rental:	\$15,330	\$13,717

Aaron's Rental	9/1/2002	12/31/2003	8% of annual gross.	Gross Sales	\$311,521	\$333,051
Lovitt, Heidi ATV rentals	month to month			Rental:	\$31,041	\$33,014

Ahrens Motorsports Promotions	3/19/1999	3/18/2002	8% of monthly gross receipts, plus royalties.	Gross Sales	\$51,287	NA
Ahrens, Jerry Park operations/events	terminated		Terminated in December 2004.	Rental:	\$4,103	NA

Racecraft Motorsports, LLC	5/1/2005	4/30/2009	\$500/month or 5% of first \$120,000 of gross receipts plus 7% of annual gross receipts in excess of \$120,000, whichever is greater.	Gross Sales	\$105,038	\$135,051
Lovotti, Gary Go-kart track operation	5 years			Rental:	\$5,251	\$7,859

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit: Refugio SB</i>			<i>District: Channel Coast</i>			
Camp Store El-Re-Ga Beach Stores Hofmeister, Sherry & Ted Groceries, supplies & snacks	6/1/1995	5/31/2005	11.5% of monthly gross receipts month to month	Gross Sales Rental:	\$181,429 \$20,563	\$165,761 \$19,064
<i>Park Unit: San Buenaventura SB</i>			<i>District: Channel Coast</i>			
The Yellow Umbrella Co Moore, Donna The Yellow Umbrella Co.	5/26/2002	5/25/2004	\$3,500/year or 10% of annual gross receipts, whichever is greater. month to month	Gross Sales Rental:	\$31,884 \$3,189	\$31,772 \$3,177
Wheel Fun Rentals Stonehouse, Al Equipment rentals	5/24/2004	5/23/2005	\$15,000/year or 17% of annual gross receipts, whichever is greater. month to month	Gross Sales Rental:	\$115,579 \$19,648	\$115,751 \$19,675
<i>Park Unit: San Elijo SB</i>			<i>District: San Diego Coast</i>			
Eli Howard Surf School Kessler, Michael Surf school	10/1/2004	9/30/2007	\$30,000/year or 20% of annual gross receipts, whichever is greater. 3 years	Gross Sales Rental:	\$87,729 \$17,551	\$169,973 \$33,952
San Elijo Campstore Community Recreation Systems, Camper supplies & snacks	3/1/1992	2/28/1997	\$1800/month or 15% of monthly gross receipts. Percentage only October through April. month to month	Gross Sales Rental:	\$241,348 \$36,202	\$248,374 \$37,152

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

Park Unit: San Juan Bautista SHP			District: Monterey			
Artist in Residence	1/1/2002	12/31/2011	\$40/month or 2.5% of monthly gross receipts, whichever is greater.	Gross Sales	\$1,363	\$2,407
Link, Jeanne Interpretive portrait paintings		10 years		Rental:	\$480	\$480

Park Unit: Seacliff SB			District: Santa Cruz			
Espresso Rio of Aptos	4/1/2004	9/30/2004	\$4,000 minimum annual rent. June-Aug: \$400/month or 7% of monthly gross receipts, whichever is greater. Sept-May: 7% of monthly gross receipts only.	Gross Sales	\$30,478	NA
Bylina, Rick Beach stand		Terminated		Rental:	\$2,653	NA

Sunflowers Catering and Chef Services	7/1/2005	6/30/2010	\$3,500/year or 6% of annual gross receipts, whichever is greater.	Gross Sales	\$8,554	\$34,150
Weeks, Sonja Beach stand		5 year w/5yr option		Rental:	\$513	\$3,048

Park Unit: Silver Strand SB			District: San Diego Coast			
Pacific Beach Surf School	7/1/2004	6/30/2005	During June, July and August minimum monthly rent \$200/month or 12% of gross receipts, whichever is greater. All other months the minimum rent shall be 12% of monthly gross receipts.	Gross Sales	\$10,420	\$2,939
Strunk, Randy Surf school		1 year		Rental:	\$1,251	\$437

Silver Strand Beach Café	3/15/2002	9/14/2002	11% of monthly gross receipts	Gross Sales	\$26,901	\$22,645
Vencel-Clingan, Jackie Snack bar and camp store		month to month		Rental:	\$4,624	\$4,172

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	
<i>Park Unit:</i> Silverwood Lake SRA			<i>District:</i> Inland Empire			
Pyramid Enterprises, Inc. Silverwood Marina, Marina goods & services	3/1/1998	12/28/2018 20 years	\$38,000/year or 35% of pay shower receipts, plus 7% of monthly fuel receipts, plus (until year 2000): 7% of first \$500,000 of all other gross receipts and 9% of all other gross receipts over \$500,000; (Year 2001: 8% of first \$500,000 of all other gross receipts and 10% of all other gross receipts over \$500,000); (beyond year 2001: 9% of 1st \$500,000 of all other gross receipts and 10% of all other gross receipts over \$500,000).	<i>Gross Sales</i>	\$395,671	\$459,831
				<i>Rental:</i>	\$30,433	\$37,853
<i>Park Unit:</i> South Carlsbad SB			<i>District:</i> San Diego Coast			
Community Recreation Systems Manganelli, Joe Camper supply store	12/1/1991	11/30/1996 month to month	\$1,750/month or 13.6% of first \$15,000, plus 14.6% of all monthly gross receipts over \$15,000, plus 17.6% for all alcohol sales.	<i>Gross Sales</i>	\$282,091	\$295,426
				<i>Rental:</i>	\$40,364	\$42,362
San Diego Surfing Academy Weber, Patrick Surfing instruction	10/1/2004	9/30/2007 3 years	\$30,000/year or 15% of gross receipts, whichever is greater.	<i>Gross Sales</i>	\$167,976	\$192,254
				<i>Rental:</i>	\$25,199	\$36,059
<i>Park Unit:</i> Sugarloaf Ridge SP			<i>District:</i> Diablo Vista			
Triple Creek Horse Outfit Ellis, Erin Horseback riding stable	7/1/2003	6/30/2008 5 yrs w/5yr option	\$350/month for each month of operation or 10% of first \$3500 of monthly gross receipts plus 12% of all monthly receipts over \$3500.	<i>Gross Sales</i>	\$17,905	\$30,505
				<i>Rental:</i>	\$1,941	\$13,150

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END	RENTAL TERMS	GROSS SALES AND RENTALS		
					2004/05	2005/06
<i>Park Unit: Twin Lakes SB</i>			<i>District: Santa Cruz</i>			
Sea Bright Mobile Concession	4/1/2005	3/31/2010	\$1,200/year or 14% of annual gross receipts, whichever is greater.	Gross Sales	\$10,783	\$8,916
Tahernezehadi, Nasser Mobile food service	5 year w/5 yr option			Rental:	\$1,471	\$1,256
<i>Park Unit: Van Damme SP</i>			<i>District: Mendocino</i>			
Lost Coast Kayaking	4/1/2006	3/31/2011	\$50/month or 12% of gross receipts, whichever is greater.	Gross Sales	\$20,515	\$25,161
Spenser, Jesse Kayak rentals and tours	5 yrs w/5 yr option			Rental:	\$2,462	\$3,019
<i>Park Unit: Various</i>			<i>District: Statewide</i>			
California State Parks e-Store and Retail Sales	2/27/2006	2/26/2008	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts if annual gross receipts are over \$395,000.	Gross Sales	NA	\$146,909
Vaughan, John E-commerce retail store	2 years			Rental:	NA	\$120,489
REI	6/4/2005	12/10/2005	Concessionaire to pay the greater of all applicable day use fees for park entrance on each tour date or 10% of gross receipts for each tour.	Gross Sales	\$300	\$405
Smith, Kristen Interpretive day hikes and mountain biking	7 months			Rental:	NA	NA

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS		
				2004/05	2005/06	

<i>Park Unit: Various</i>		<i>District: Statewide</i>				
SBC Global Service	12/1/2004	10/31/2006	\$19.50/month or 10% of quarterly gross receipts, whichever is greater. Concessionaire will be credited \$19.50 per month for the provision of two employee internet account per park. In addition, each park will receive one internet account free.	<i>Gross Sales</i>	NA	NA
Ireland, Douglas Internet (Wi-fi) Service	23 months			<i>Rental:</i>	\$127	\$602

<i>Park Unit: Wilder Ranch SP</i>		<i>District: Santa Cruz</i>				
Draft Horses For Hire	1/1/2003	12/31/2007	\$200/month.	<i>Gross Sales</i>	\$2,576	\$3,488
Clayton, Randy Horse-drawn wagon tours	5 years			<i>Rental:</i>	\$2,400	\$2,400

<i>Park Unit: Will Rogers SHP</i>		<i>District: Angeles</i>				
Geraldine Redmond-Ohaco	5/1/2006	4/30/2008	\$1,000/year or 10% of annual gross receipts, whichever is greater.	<i>Gross Sales</i>	NA	NA
Redmond-Ohaco, Geraldine Horseback riding lessons	2 years			<i>Rental:</i>	NA	\$116
Westside Riding School	5/1/2006	4/30/2008	\$1,000/year or 10% of annual gross receipts, whichever is greater.	<i>Gross Sales</i>	NA	\$24,685
Lindergaard, Dorte Horseback riding lessons	2 years			<i>Rental:</i>	NA	\$2,470

PARK UNIT/ CONCESSIONAIRE	BEGIN CONTRACT TERM	END CONTRACT TERM	RENTAL TERMS	GROSS SALES AND RENTALS	
				2004/05	2005/06

<i>Park Unit:</i> William Randolph Hearst Memorial			<i>District:</i> San Luis Obispo Coast			
Sea For Yourself Kayak Tours	10/1/2004	9/30/2009	\$100/month or 10% of first \$50,000 of annual gross receipts plus 15% of annual gross receipts in excess of \$50,000, whichever is greater.	<i>Gross Sales</i>	\$26,999	\$25,274
Potter, Todd Kayak tour operation		5 years		<i>Rental:</i>	\$3,186	\$2,934

<i>TOTAL GROSS SALES</i>	<u>\$91,115,472</u>	<u>\$78,435,392</u>
<i>TOTAL RENTALS</i>	<u>\$9,195,521</u>	<u>\$10,491,008</u>

Section C Contracts with Nonprofit Organizations



Pigeon Point Lightstation
State Historic Park

Section C summarizes concession contracts with nonprofit organizations during FY 2005/06.

Typically, these types of agreements allow for the provision of services in lieu of rental payments.

NONPROFIT CONTRACTS AND AGREEMENTS

Fiscal Year 2005/06

PARK UNIT/ ORGANIZATION	BEGIN	END	CONSIDERATION TO STATE
<i>Park Unit:</i> Andrew Molera SP <i>District:</i> Monterey			
South Coast Wilderness Sanctuary, Inc	1/1/2000	12/31/2004	Natural history research, projects and educational program.
Ventana Wilderness Society	5 years		
<i>Park Unit:</i> California Citrus SHP <i>District:</i> Inland Empire			
California Citrus Heritage Asso	11/1/1992	10/31/2012	Consideration to State is the care, maintenance, management, operation, and development of California Citrus SHP for the use, interpretation, education, and benefit to the general public.
Citrus groves	20 yrs		
<i>Park Unit:</i> Columbia SHP <i>District:</i> Central Valley			
Univ. of the Pacific School of Dentistry	4/1/1998	3/31/2008	Care and maintenance of an interpretive dental office display for public viewing
Dental exhibit	10 years		
Masonic Grand Lodge	6/1/1999	5/31/ 2049	\$1.00 per year plus care and maintenance of the Masonic Temple and provision of public interpretive exhibit on ground floor. Contract allows agreement to be renewed for 50 additional years. Contract was renewed. Original contract period was 6/1/1949 through 5/31/1999.
Use of meeting hall	50 yrs extension		
Native Sons of the Golden West	6/1/2002	5/31/2007	\$1.00 per year plus care and maintenance of the Masonic Temple and provision of public interpretive exhibit on ground floor. Contract allows for 5 year renewal cycles without limitation. Original contract period 12/14/1950 through 6/02/2002.
Columbia parlor #258	5 year extension		

PARK UNIT/ ORGANIZATION	BEGIN	END	CONSIDERATION TO STATE
<i>District: Central Valley</i>			
<i>Park Unit: Columbia SHP</i>			
I.O.O.F. Columbia	6/1/2000	5/31/2005	\$1.00 per year payable five years in advance for use of lodge hall. Agreement allows contract to be renewed for 5 year periods without limitation. Original contract period was 5/31/1950 through 05/31/2000.
Use of lodge hall	5 yr extension		
Old Oak Ranch Gold Camp	3/1/2005	11/30/2005	Consideration to State is the maintenance, repair, and housekeeping of the Burn's Cottage grounds and facility.
Interpretive tours	9 months		
<i>District: Mendocino</i>			
<i>Park Unit: District Project</i>			
North Coast Interpretive Assoc.	7/1/2002	6/30/2012	Consideration to the State is the restoration and interpretation of Pt. Cabrillo Lightstation.
Lightstation	10 years		
<i>District: Sierra</i>			
<i>Park Unit: Empire Mine SHP</i>			
Bourn Mansion Club	9/30/1994	9/29/1995	Consideration to the State is \$1,200 per year in repair and improvement work.
Meeting hall	month to month		
Empire Mine Park Association	1/1/1983	12/31/1992	Consideration to the State is the provision of educational and interpretive programs.
Interpretive Sales & Programs	month to month		
<i>District: Gold Fields</i>			
<i>Park Unit: Folsom Lake SRA</i>			
CSU, Sacramento	12/1/1989	11/30/2004	Consideration to the State is to develop, operate, and maintain the premises as an aquatic center/boating facility and to provide educational and recreational experiences to the general public, students, faculty, and staff of CSUS.
Folsom Lake Aquatic Center	15 years		

PARK UNIT/ ORGANIZATION	BEGIN	END	CONSIDERATION TO STATE
<i>Park Unit:</i> Fremont Peak SP		<i>District:</i> Monterey	
Patrick Donnelly Observatory	5/1/2004 5 years w/5yr option	4/30/2009	Consideration to State is the management and maintenance of the facilities, provision of a telescope for public use, and presentation of astronomical programs to the public.
<i>Park Unit:</i> Marshall Gold Discovery SHP		<i>District:</i> Gold Fields	
American River Land Trust Visitor center/office	2/1/1999 10 years	1/31/2009	\$150/month or 5% monthly gross receipts
I.O.O.F. Coloma Use of Lodge hall	4/17/1960 5 yrs unlimited ext	4/16/2011	\$1.00 per year payable 5 years in advance for use of lodge hall.
American River Conservancy Interpretive center	2/1/1999 10 years	1/31/2009	\$150/month or 7% of monthly gross receipts (CPI adjustment to minimum in year 6) for use of interpretive center.
<i>Park Unit:</i> Mendocino Headlands SP		<i>District:</i> Mendocino	
Mendocino Land Trust	4/20/1987 20 yr	4/19/2007	Consideration to State is the operation, maintenance, and care of State property.
Mendocino Headlands	7/14/1988 20 yrs	7/13/2008	
<i>Park Unit:</i> Mendocino Woodlands Outdoor Center		<i>District:</i> Mendocino	
Mendocino Woodland Camp Asso, Inc Outdoor Center	2/1/1997 10 yr w/options	1/31/2007	Consideration to the State is the provision of interpretive services and management, care, maintenance, enhancement, and operation of the Mendocino Woodlands Outdoor Center.

PARK UNIT/ ORGANIZATION	BEGIN	END	CONSIDERATION TO STATE
------------------------------------	--------------	------------	-------------------------------

Park Unit: Monterey SHP

District: Monterey

California Heritage Guides Pacific House interpretive Program	7/1/1995 month to month	6/30/1996	Consideration to the State is information services and interpretive programs for Monterey park visitors
Junior League of Monterey Co Whaling Station	12/1/2000 10 years	11/30/2010	Consideration to the State is the restoration, maintenance, repair, and operation of the whaling station. Minimum expenditure is \$5,000/yr for maintenance and repairs.
Historic Garden League Boston Store/Picket Fence	10/1/2004 2 years	9/30/2006	Consideration to the State is interpretation and maintenance of building and grounds.
Thomas Kincade Foundation Cultural art museum	10/1/2000 terminated	5/31/2005	\$2,000 month or 4% of monthly gross receipts. Was scheduled to expire on 9/30/05 has been amended to terminate on 5/31/05.

Park Unit: Old Town San Diego SHP

District: San Diego Coast

First San Diego Courthouse Visitor services center	5/12/1981 month to month	5/11/2001	Consideration to State is the archaeological exploration, construction, and interpretation of the Bean Courthouse Building and operation of a visitor center.
San Diego Co Dental Assoc. Dental museum	2/1/1983 month to month	9/30/1991	Consideration to the State is providing interpretive services.
First San Diego Schoolhouse Museum	1/1/1981 month to month	12/31/1991	Consideration to the State is providing interpretive services.
Wells Fargo Bank Wells Fargo Express Office	8/1/1992 20 years	7/31/2012	Consideration to State is the provision of \$350,000 for the design and reconstruction of the historic Colorado House and the development, operation, and maintenance of an office exhibit to interpret the period for the general public's benefit.

PARK UNIT/ ORGANIZATION	BEGIN	END	CONSIDERATION TO STATE
<i>Park Unit:</i> Pigeon Point Light Station American Youth Hostel Assoc. Youth hostel	10/1/1986 month to month	<i>District:</i> Santa Cruz 9/30/1991	Consideration to State is to equip, develop, operate and maintain a youth hostel and lighthouse that is open to the general public.
<i>Park Unit:</i> Plumas-Eureka SP Easter Seal Society Campground for physically challenged	9/19/1986 month to month	<i>District:</i> Sierra 9/16/1991	Consideration to the State is the operation of a camping and recreation facility for the disabled person.
<i>Park Unit:</i> Point Montara Light Station American Youth Hostel Assoc. Youth hostel	10/1/1986 month to month	<i>District:</i> Santa Cruz 9/30/1991	Consideration to State is to equip, develop, operate and maintain a youth hostel and lighthouse that is open to the general public.
<i>Park Unit:</i> Sonoma SHP Sonoma League of Historic Pres Toscano Hotel	9/1/1997 month to month	<i>District:</i> Diablo Vista 8/30/2007	Consideration to the State is the operation and management of services and facilities, and the provision of interpretive tours of the hotel's kitchen/dining room annex.
<i>Park Unit:</i> Sugarloaf Ridge SP George Loyer Valley of the Moon Observatory Asso	4/1/2004 5yr w/5yr option	<i>District:</i> Diablo Vista 3/31/2014	Consideration to State is the interpretive service provided to the public.
<i>Park Unit:</i> Tahoe SRA North Tahoe Historic Society William B. Layton museum and park operation	7/1/2000 10 year	<i>District:</i> Sierra 6/30/2010	Consideration to State is museum and interpretive services for the benefit of the public.

PARK UNIT/ ORGANIZATION	BEGIN	END	CONSIDERATION TO STATE
----------------------------	-------	-----	------------------------

Park Unit: **Wassama Round House SHP**

District: **Central Valley**

Wassama Association

7/31/1978

7/30/2003

Interpretive/information program

month to month

Consideration to the State is the operation of an educational and interpretive programs consisting of guided tours and lectures, sales of interpretive and educational material, and maintenance of exhibits, relating to the State Park System.

Section D Public Agency Operating Agreements



Section D summarizes operating agreements with public agencies for the operation of state park units or portions thereof.

Revenues collected by operating agencies are expended solely on the operation, maintenance, development, improvement, and management of the state park unit.

An asterisk (*) denotes partial units that are operated by a public agency.

PUBLIC AGENCY OPERATING AGREEMENTS
OPERATION OF STATE PARK UNIT BY OTHER AGENCIES
Fiscal Year 2005/06

<i>PARK UNIT/ OPERATING AGENCY</i>	<i>DISTRICT/TERM</i>	<i>TERM</i>	<i>BEGIN</i>	<i>END</i>
<i>Park Unit: Angeles Property</i>				
<i>District: Angeles</i>				
City of Los Angeles	Drum Barracks	30 years	5/1/1974	4/30/2004
City of Los Angeles	Pan Pacific Park	50 years	3/21/1978	3/20/2028
City of Manhattan Beach	Manhattan Beach Pier	20 years	8/1/1988	7/31/2008
<i>Park Unit: Anza-Borrego Desert SP</i>				
<i>District: Colorado Desert</i>				
County of San Diego*	Agua Caliente Hot Springs	20 years	11/1/1988	10/31/2008
<i>Park Unit: Bolsa Chica SB</i>				
<i>District: Orange Coast</i>				
City of Huntington Beach*	Land adjacent to Bolsa Chica Pier	40 years	12/1/1986	11/30/2026
<i>Park Unit: Burton Creek SP</i>				
<i>District: Sierra</i>				
Tahoe City Pubic Utility District*	Cross Country Ski Trails	5 years	3/1/2002	2/28/2007
<i>Park Unit: Carlsbad SB</i>				
<i>District: San Diego Coast</i>				
City of Carlsbad		20 years	4/1/1990	6/30/2009
<i>Park Unit: Carpinteria SB</i>				
<i>District: Channel Coast</i>				
City of Carpinteria	Consideration to State is care, operation and maintenance of Linden Field.	5 yrs w/5 yr option	9/1/2004	8/31/2009
<i>Park Unit: Castaic Lake SRA</i>				
<i>District: Angeles</i>				
County of Los Angeles		50 years	11/18/1969	11/17/2019

PARK UNIT/ OPERATING AGENCY	DISTRICT/TERM	TERM	BEGIN	END
<i>Park Unit:</i> Cayucos SB County of San Luis Obispo	<i>District:</i> San Luis Obispo Coast	20 years	9/1/1999	8/31/2019
<i>Park Unit:</i> Corona del Mar SB City of Newport Beach	<i>District:</i> Orange Coast	10 years	8/19/1999	8/18/2009
<i>Park Unit:</i> Cuyamaca Rancho SP County of San Diego*	<i>District:</i> Colorado Desert Cuyamaca Rancho SP and Palomar Mountains SP are under the same agreement (School Camps)	20 years	12/19/1989	6/30/2009
<i>Park Unit:</i> Dockweiler SB City of Los Angeles	<i>District:</i> Angeles Operated by LA County under a Joint Powers Agreement with the City of LA	month to month	11/10/1948	11/9/1998
<i>Park Unit:</i> El Presidio de Santa Barbara SHP Santa Barbara Trust for Historic Preservation	<i>District:</i> Channel Coast	10 years	9/1/1997	11/1/2006
<i>Park Unit:</i> Gold Field Property County of Sacramento	<i>District:</i> Gold Fields Stone Lake	25 years	9/11/1978	9/10/2003
Sacramento Housing and Redevelopment Agency	Locke Boarding House	5 years	7/14/2005	6/30/2010
<i>Park Unit:</i> Kenneth Hahn SRA County of Los Angeles	<i>District:</i> Angeles	50 years	6/7/1983	6/6/ 2033
<i>Park Unit:</i> Kings Beach SRA North Tahoe Public Utility District	<i>District:</i> Sierra	30 years	3/19/1979	3/18/2009

PARK UNIT/ OPERATING AGENCY	DISTRICT/TERM	TERM	BEGIN	END
<i>Park Unit:</i> Lake Del Valle SRA East Bay Regional Park District	<i>District:</i> Diablo Vista	50 years	6/1/1975	5/31/2025
<i>Park Unit:</i> Leucadia SB City of Encinitas	<i>District:</i> San Diego Coast Moonlight SB and Leucidia SB	20 years	10/1/1989	9/30/2009
<i>Park Unit:</i> Lighthouse Field SB City of Santa Cruz	<i>District:</i> Santa Cruz	30 years	11/15/1977	11/15/2007
<i>Park Unit:</i> Malibu Lagoon SB City of Malibu*	<i>District:</i> Angeles Malibu Bluffs Community Park	5 years	6/1/1997	5/31/2002
<i>Park Unit:</i> Mandalay SB County of Ventura	<i>District:</i> Channel Coast	35 years	9/21/1982	9/20/2017
<i>Park Unit:</i> Marconi Conference Center SHP Marconi Center Operating Corp.	<i>District:</i> North Bay Consideration to the State is the care, maintenance, management, operation, and development of the Marconi Conference Center for the use and benefit of the general public.	25 years	1/1/1990	12/31/2014
<i>Park Unit:</i> Monterey SB City of Monterey	<i>District:</i> Monterey Window to the Bay	20 years	6/30/1989	6/29/2009
<i>Park Unit:</i> Moonlight SB City of Encinitas	<i>District:</i> San Diego Coast	20 years	10/1/1989	9/30/2009
<i>Park Unit:</i> Morro Bay SP County of San Luis Obispo*	<i>District:</i> San Luis Obispo Coast Morro Bay Golf Course	20 years	9/1/1999	8/31/2019
City of Morro Bay	Morro Bay Marina	20 years	6/1/2002	5/31/2022

PARK UNIT/ OPERATING AGENCY	DISTRICT/TERM	TERM	BEGIN	END
<i>Park Unit:</i> Morro Strand SB County of San Luis Obispo	<i>District:</i> San Luis Obispo Coast Old Creek	20 years	9/1/1999	8/31/2019
<i>Park Unit:</i> Mount Diablo SP East Bay Regional Park District East Bay Regional Park District	<i>District:</i> Diablo Vista Old Moraga Ranch Trail Mamm Property	50 years 20 years	1/5/1973 9/1/1996	12/31/2022 8/31/2016
<i>Park Unit:</i> Mount San Jacinto SP Mt. San Jacinto Winter Park Authority*	<i>District:</i> Colorado Desert Tramway	25 years	11/1/1996	10/31/2021
<i>Park Unit:</i> Old Sacramento SHP City of Sacramento* City of Sacramento*	<i>District:</i> Capital B.F. Hasting Building Riverfront Park	month to month 25 years	1/1/1995 12/1/1991	12/21/1997 11/30/2016
<i>Park Unit:</i> Pacifica SB City of Pacifica	<i>District:</i> Santa Cruz	25 years	9/1/1990	8/31/2015
<i>Park Unit:</i> Palomar Mountain SP County of San Diego*	<i>District:</i> Colorado Desert Cuyamaca Rancho SP and Palomar Mountains SP are under the same agreement (School Camps)	20 years	12/19/1989	6/30/2009
<i>Park Unit:</i> Pismo SB City of Pismo Beach*	<i>District:</i> San Luis Obispo Coast	54 years	5/7/1951	6/30/2005
<i>Park Unit:</i> Placerita Canyon SP County of Los Angeles	<i>District:</i> Angeles	month to month	7/1/1981	6/30/1986
<i>Park Unit:</i> Prairie City SVRA County of Sacramento	<i>District:</i> Gold Fields Deer Creek Hills	20 years	6/1/2004	5/31/2026

PARK UNIT/ OPERATING AGENCY	DISTRICT/TERM	TERM	BEGIN	END
<i>Park Unit:</i> Robert W. Crown Memorial SB East Bay Regional Park District	<i>District:</i> Diablo Vista	50 years	12/7/1966	12/6/2016
<i>Park Unit:</i> San Bruno Mountain SP County of San Mateo	<i>District:</i> Diablo Vista Approx. 30 acres at San Bruno Mtn. State and County Park	15 Years	1/1/2001	12/31/2015
<i>Park Unit:</i> San Clemente SB County of Orange*	<i>District:</i> Orange Coast Calafia portion of San Clemente SB	20 years	3/1/1988	2/28/2008
<i>Park Unit:</i> Santa Monica SB City of Santa Monica	<i>District:</i> Angeles Provides the City of Santa Monica with the right and obligation to develop, operate, and maintain Santa Monica SB excluding the property at 415 PCH.	45 years	6/1/2006	5/31/ 2051
Pacific Coast Highway 415	415 PCH - \$21 million grant from Annenberg Foundation for the adaptive re-use of the Marion Davies Beach House and compound.	50yrs plus 50 option	4/1/2005	3/31/ 2055
<i>Park Unit:</i> Silver Strand SB Southwest Community College District	<i>District:</i> San Diego Coast	20 year	6/1/2000	5/31/2020
<i>Park Unit:</i> Sonoma SHP City of Sonoma*	<i>District:</i> Diablo Vista Casa Grande Parking Lot	month to month	1/1/1986	12/31/1995
<i>Park Unit:</i> Tahoe SRA Tahoe City Public Utility District *	<i>District:</i> Sierra \$2,500 of gross receipts equal to \$140,000; \$5,000 of gross receipts greater than \$140,000, less than \$175,000; \$7,000 of gross receipts greater than \$175,000, less than \$200,000; 3% of any gross receipts greater than \$200,000.	5 years	3/1/2002	2/28/2007

PARK UNIT/ OPERATING AGENCY	DISTRICT/TERM	TERM	BEGIN	END
<i>Park Unit:</i> Watts Towers of Simon Rodia SHP City of Los Angeles	<i>District:</i> Angeles Watts Tower	50 years	3/17/1978	3/17/2028
<i>Park Unit:</i> Will Rogers SB City of Los Angeles	<i>District:</i> Angeles Operated by LA County under a Joint Powers Agreement with the City of LA	month to month.	2/1/1949	1/31/1999
<i>Park Unit:</i> Woodland Opera House SHP City of Woodland	<i>District:</i> Capital	25 years	11/20/1979	11/19/2004

Section E

New Concession Contracts and Status Changes

Carnegie State Vehicle Recreation Area



Section E provides a listing of the concession contracts that were added, renewed, assigned, or terminated during fiscal year 2005/06.

New concession opportunities in fiscal year 2005/06 are identified with an asterisk (*).

Some contracts have effective dates from the prior fiscal year, but were included here because the majority of revenues were generated during the 2005/06 fiscal year.

NEW/RENEWED CONCESSION CONTRACTS

Fiscal Year 2005/06

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit: Antelope Valley CA Poppy Reserv District: Inland Empire</i>				
* Big Daddy Hot Dogs Millhollon, Gary Snack stand	\$500/year or 12% of gross receipts, whichever is greater.	terminated	3/15/2004	5/15/2005
<i>Park Unit: Anza-Borrego Desert SP District: Colorado Desert</i>				
* California Overland Rafetto, Joseph 2 & 4 wheel drive tours	\$1,000/year or 10% of gross receipts, whichever is greater.	2 years	4/1/2005	3/31/2007
<i>Park Unit: Auburn SRA District: Gold Fields</i>				
Auburn Boat Club Brun, John Slip and mooring rentals	10% of monthly gross receipts plus (\$.02) two cents per gallon of gasoline sold.	4 months	5/1/2005	8/31/2005
Ponderosa Trail Rides Lundsford, Lori Horseback trail rides	10% of monthly gross receipts.	1 year	5/1/2005	4/30/2006
Zupo Photography Zupo, Ben Photography service	\$25/month or 5% of monthly gross receipts.	4 months	5/1/2005	8/31/2005

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> Auburn SRA		<i>District:</i> Gold Fields		
* Hot Shot Imaging Kromps, Eric Photograph	\$50/month or 5% of monthly gross receipts, whichever amount is greater.	5 months	5/1/2005	9/30/2005
* Rafter's Toe Keuzberg, Derry Raft towing service	\$100 month or 5% of monthly gross receipts, whichever amount is greater.	5 months	5/1/2005	9/30/2005
* P.S. Photos Spiers, Peter P.S. Photos	\$25/month or 5% of monthly gross receipts, whichever amount is greater.	4 months	5/1/2005	8/31/2005
* Various Outfitters Whitewater Recreation	Contract rents are based upon a flat administrative fee and a per patron fee for tour participants.	1 year	1/1/2006	12/31/2006
<i>Park Unit:</i> Clear Lake SP		<i>District:</i> Northern Buttes		
* Recreation Resource Management, Inc Meyer, Warren Clear Lake Camp Store and Marina	8% of annual gross receipts.	20 months	6/1/2005	1/31/2007
<i>Park Unit:</i> Columbia SHP		<i>District:</i> Central Valley		
Brown's Coffee & Sweets Nelson, Michael/Cheryl Coffee & spice shop	\$8,750/year or 7% of gross receipts whichever is greater, plus 1% of annual gross receipts for maintenance. Assigned from Maryann Brown in February 2005.	21 months	4/1/2005	12/31/2006

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> Columbia SHP		<i>District:</i> Central Valley		
* Columbia House Restaurant Joe Co Partners, Inc Restaurant	\$10,000/year or 4% of all annual gross receipts. Plus 1% of annual gross receipts for maintenance.	Assigned	6/1/2005	4/30/2008
* Towle and Leavit Historic Retail Shop Brown, Maryann & David Retail Sales and Gifts	\$14,000 minimum annual rent or 7% of annual gross receipts up to \$200,000 plus 8% of annual gross receipts over \$200,000, whichever is greater	5 Yrs. w/5 yr option	2/1/2006	1/31/2011
<i>Park Unit:</i> Crystal Cove SP		<i>District:</i> Orange Coast		
* Crystal Cove Alliance Davick, Laura Historic District lodging, restaurants	\$50,000/year or 2.1 % of gross receipts whichever is greater, plus 12% of gross receipts towards facility improvements.	20 years	5/1/2006	3/30/2026
* Crystal Cove Alliance Davick, Laura Historic District lodging, restaurants	2.1% of gross receipts or \$50,000, whichever is greater, plus 12% of gross receipts towards facility improvements	20 years	5/1/2006	3/30/2026
<i>Park Unit:</i> Emerald Bay SP		<i>District:</i> Sierra		
* Kayak Tahoe Lannoy, Steve Guided kayak tours	\$1,000 per year or 10% of gross sales up to \$50,000 plus 15% of gross sales over \$50,000, whichever is greater.	5 yrs w/5 yr option	7/1/2006	6/30/2011
<i>Park Unit:</i> Folsom Lake SRA		<i>District:</i> Gold Fields		
Adventure Sports Hausmann, Carl Canoe and kayak rental	8% of monthly gross receipts. Renewed contract.	1 year	1/1/2005	12/31/2005

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> Folsom Lake SRA	<i>District:</i> Gold Fields			
* Park Place Food Concession Heatlie, Don Food and equipment rentals	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	1 1/2 years	6/1/2004	12/31/2005
Folsom Lake Boat Rental Pennington, Ashley Ski Boat Rental	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.	15 months	8/1/2004	12/31/2005
California Canoe and Kayak Liggett, Jeff Canoe and Kayak rental	5% of monthly gross receipts.	1 year	4/1/2005	3/31/2006
Mobile Boat Service Maringer, Tom Mobile Boat Service	5% of annual gross receipts.	1 year	1/1/2005	12/31/2005
* Launch Wakeboarding School Fraser, Ryan Wakeboarding lessons	10% of monthly gross receipts.	month-to-month	3/1/2005	2/28/2006
Fitness Lifestyles Rodriquez, Joe Fitness lifestyles	10% of monthly gross receipts	1 year	5/1/2005	4/30/2006
* Twin Cities Motorsports Hill, Matthew Personal Watercraft Rentals	\$5,000/year or 16% of gross receipts, whichever is greater. Formerly known as BAM Motorsports.	month to month	6/1/2004	12/31/2004

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
--	-----------------	-------------	--------------	------------

Park Unit: Folsom Lake SRA

District: Gold Fields

Joe's Cooler-N-Stuff Wise, Joe Floating food stand	\$100/month or 10% of monthly gross receipts, whichever is greater.	1 year	4/1/2005	3/31/2006
* Alpine Training Service Reese, Darren Kayak lessons	10% of monthly gross receipts.	1 year	3/1/2005	2/28/2006
* Current Adventures Crandall, Dan Current Adventures	10% of monthly gross receipts.	1 year	5/1/2005	4/30/2006
* Total Body Fitness Shaw, Mark Fitness program	10% of monthly gross receipts.	1 year	5/1/2005	4/30/2006
* Sea Horse Adventures Cobb, Dave Recreational/Instructional Dive Tours	Compensation to State is the provision of recreational opportunities to the public.	month to month	4/1/2004	3/31/2005

Park Unit: Hollister Hills SVRA

District: Hollister Hills

* Faultline Powersports, Inc. Ortiz, John OHV Parts and Supply Store	7.5% of gross receipts.	10 years	8/1/1997	7/31/2007
--	-------------------------	----------	----------	-----------

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> Hungry Valley SVRA	<i>District:</i> Hungry Valley			
Big Trax, LLC Sutter, Joseph OHV rentals	\$1,000 or 12% of the first \$250,000 of all gross receipts, including royalties whichever is greater, and 12% of all annual gross receipts including royalties in excess of \$250k.	4 years	8/1/2004	7/31/2008
<i>Park Unit:</i> Huntington SB	<i>District:</i> Orange Coast			
Wheel Fun Rentals Stonehouse, Al Food and Equipment Rentals	\$15,000 or 18% of monthly gross receipts, whichever is greater.	10 years	8/1/1998	7/31/2008
<i>Park Unit:</i> Lake Oroville SRA	<i>District:</i> Northern Buttes			
* North State Diving Smith, Sherry/Scott Boat Hull Cleaning	10% of gross receipts.	month to month	6/2/2004	6/1/2005
* North Valley Guide Service Kehm, Robert Guide Service	5% of gross receipts.	2 years	6/3/2004	5/31/2006
<i>Park Unit:</i> Leo Carrillo SP	<i>District:</i> Angeles			
* Surfline, Inc Gilovich, Dave on-line surf information	\$400/month to provide webcam service to check surf conditions.	2 years	11/1/2004	10/31/2006
* Leo Carillo Camp Store Minicucci, Anthony and Annette Camp store	\$20,000/year or 10% of gross receipts, whichever is greater.	10 years	4/1/2006	3/31/2016

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> Manresa SB		<i>District:</i> Santa Cruz		
* Anderson Family Surf Camp Anderson, Mitch Surf school	\$750/year or 12% of annual gross receipts, whichever is greater.	5yrs w/5yr option	6/1/2004	5/31/2009
<i>Park Unit:</i> Marshall Gold Discovery SHP		<i>District:</i> Gold Fields		
* Bekearts Gun Shop and Retail Store Erhardt, Fritz/Margarett Gun shop and retail store	\$8,500/year or 10% of annual gross receipts, whichever is greater.	5 years	4/1/2005	3/31/2009
Argonaut Refreshment Saloon Bartlett, Sydney Restaurant	\$50/month or 7% of monthly gross receipts. Assigned to Sydney Bartlett in March 2005 from Debra Zemanek and Silva Hlavacek.	10 years	3/1/1999	2/28/2009
<i>Park Unit:</i> Monterey SHP		<i>District:</i> Monterey		
* Jack Tar-The Seagoing Organ Grinder Monroe, Philip Organ grinder with a monkey	\$210/month.	3 yrs w/2 yr option	2/1/2006	1/31/2009
<i>Park Unit:</i> Mount Tamalpais SP		<i>District:</i> North Bay		
* SF Hang-Gliding Service (Dunlap Lands Denevan, Pat Hang-gliding lessons	Minimum annual rent \$2,000 or 2% of annual gross receipt, whichever is greater.	1 year	5/1/2005	4/30/2006

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
--	-----------------	-------------	--------------	------------

Park Unit: **Oceano Dunes SVRA**

District: **Oceano Dunes**

* LUV-2-CAMP, LLC Williams, Mark Trailer rentals	\$500/month or 8% of monthly gross receipts, whichever is greater.	23 months	7/1/2004	5/31/2006
* Sun Buggy Fun Rental of Pismo Randy, Jordan ATV rentals	\$500/month or 8% of monthly gross receipts, whichever is greater.	1 1/2 years	7/1/2004	12/31/2005
* Pacific Adventure Tours/Xtreme Humm Haas, Larry Off road vehicle tours	\$500/month or 5% of the first \$500,000 annual gross receipts plus 6.5% of all annual gross receipts over \$500,000, whichever is greater.	23 months	4/1/2005	2/28/2007
* Steve's ATV Tours Dayton, Steve Hummer Tours	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000 whichever is greater.	2 years	3/1/2005	2/2/2007
* Pismo Beach Hummer Adventures Shelton, Robert Hummer Tours	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000, whichever is greater.	23 months	4/1/2005	2/28/2007

Park Unit: **Ocotillo Wells SVRA**

District: **Oceano Dunes**

* Pismo Beach Hummer Adventures Shelton, Robert Hummer Tours	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000, whichever is greater.	23 months	4/1/2005	2/28/2007
--	--	-----------	----------	-----------

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> Old Town San Diego SHP		<i>District:</i> San Diego Coast		
* Plaza del Pasado DNC Parks & Resorts,, San Diego Retail Shops and Restaurants	\$2,000,000/year or 8.5% of all annual gross receipts up to and including \$18,000,000 plus 9% of all annual gross receipts over \$18,000,000.	10 years	6/1/2005	5/31/2015
* Wallach and Goldman Square Salcedo, Ana Retail Sales & Gifts	12% of all gross receipts up to and including \$750,000 plus 13% of all annual gross receipts over \$750,000. Minimum annual rent is \$100,000.	10 years	2/1/2006	1/31/2016
<i>Park Unit:</i> Pfeiffer Big Sur SP		<i>District:</i> Monterey		
* Guest Services Company of Virginia Lopez, Ken Lodge, groceries, gifts & restaurant	\$675,000/year or 16% of gross receipts, whichever is greater. 3.7% of annual gross receipts for facility improvements.	5 yrs w/5 yrs option	11/1/2004	10/31/2009
<i>Park Unit:</i> Prairie City SVRA		<i>District:</i> Twin Cities		
* Racecraft Motorsports, LLC Lovotti, Gary Go-kart track operation	\$500/month or 5% of first \$120,000 of gross receipts plus 7% of annual gross receipts in excess of \$120,000, whichever is greater.	5 years	5/1/2005	4/30/2009
A.M.P. Racing, LLC Azeredo, Jack Motocross race track operation	6% of monthly gross receipts.	month to month	7/1/2001	6/30/2002
<i>Park Unit:</i> San Buenaventura SB		<i>District:</i> Channel Coast		
Wheel Fun Rentals Stonehouse, Al Equipment rentals	\$15,000/year or 17% of annual gross receipts, whichever is greater.	month to month	5/24/2004	5/23/2005

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> San Elijo SB	<i>District:</i> San Diego Coast			
Eli Howard Surf School Kessler, Michael Surf school	\$30,000/year or 20% of annual gross receipts, whichever is greater.	3 years	10/1/2004	9/30/2007
<i>Park Unit:</i> Seacliff SB	<i>District:</i> Santa Cruz			
* Espresso Rio of Aptos Bylina, Rick Beach stand	\$4,000 minimum annual rent. June-Aug: \$400/month or 7% of monthly gross receipts, whichever is greater. Sept-May: 7% of monthly gross receipts only.	Terminated	4/1/2004	9/30/2004
* Sunflowers Catering and Chef Services Weeks, Sonja Beach stand	\$3,500/year or 6% of annual gross receipts, whichever is greater.	5 year w/5yr option	7/1/2005	6/30/2010
<i>Park Unit:</i> Silver Strand SB	<i>District:</i> San Diego Coast			
* Pacific Beach Surf School Strunk, Randy Surf school	During June, July and August minimum monthly rent \$200/month or 12% of gross receipts, whichever is greater. All other months the minimum rent shall be 12% of monthly gross receipts.	1 year	7/1/2004	6/30/2005
<i>Park Unit:</i> South Carlsbad SB	<i>District:</i> San Diego Coast			
San Diego Surfing Academy Weber, Patrick Surfing instruction	\$30,000/year or 15% of gross receipts, whichever is greater.	3 years	10/1/2004	9/30/2007

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit:</i> South Carlsbad SB		<i>District:</i> San Diego Coast		
* Surf Sessions, Inc Mirandon, Uriah surf school	\$5,000 month or 15% of gross receipts, whichever is greater June - August. All other months only the 15% gross receipts will be in effect.	3 yrs	10/1/2004	9/30/2007
* Surf Sessions, Inc. Mirandon, Uriah private/semi private surf lessons	\$1,500 month or 15% of gross receipts, whichever is greater from June-August. All other months is 15% of gross receipts only. Operates private/semi-private surf school.	3 years	11/1/2004	10/31/2007
<i>Park Unit:</i> Twin Lakes SB		<i>District:</i> Santa Cruz		
Sea Bright Mobile Concession Tahernezhad, Nasser Mobile food service	\$1,200/year or 14% of annual gross receipts, whichever is greater.	5 year w/5 yr option	4/1/2005	3/31/2010
<i>Park Unit:</i> Van Damme SP		<i>District:</i> Mendocino		
* Lost Coast Kayaking Spenser, Jesse Kayak rentals and tours	\$50/month or 12% of gross receipts, whichever is greater.	5 yrs w/5 yr option	4/1/2006	3/31/2011
<i>Park Unit:</i> Various		<i>District:</i> Statewide		
* REI Smith, Kristen Interpretive day hikes and mountain b	Concessionaire to pay the greater of all applicable day use fees for park entrance on each tour date or 10% of gross receipts for each tour.	7 months	6/4/2005	12/10/2005

PARK UNIT/ OPERATING AGENCY	DISTRICT	TERM	BEGIN	END
<i>Park Unit: Various</i>		<i>District: Statewide</i>		
* SBC Global Service Ireland, Douglas Internet (Wi-fi) Service	\$19.50/month or 10% of quarterly gross receipts, whichever is greater. Concessionaire will be credited \$19.50 per month for the provision of two employee internet account per park. In addition, each park will receive one internet account free.	23 months	12/1/2004	10/31/2006
* California State Parks e-Store and Retail Vaughan, John E-commerce retail store	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts if annual gross receipts are over \$395,000.	2 years	2/27/2006	2/26/2008
<i>Park Unit: Will Rogers SHP</i>		<i>District: Angeles</i>		
* Westside Riding School Lindergaard, Dorte Horseback riding lessons	\$1,000/year or 10% of annual gross receipts, whichever is greater.	2 years	5/1/2006	4/30/2008
* Geraldine Redmond-Ohaco Redmond-Ohaco, Geraldine Horseback riding lessons	\$1,000/year or 10% of annual gross receipts, whichever is greater.	2 years	5/1/2006	4/30/2008
<i>Park Unit: William Randolph Hearst Memori</i>		<i>District: San Luis Obispo Coast</i>		
* Sea For Yourself Kayak Tours Potter, Todd Kayak tour operation	\$100/month or 10% of first \$50,000 of annual gross receipts plus 15% of annual gross receipts in excess of \$50,000, whichever is greater.	5 years	10/1/2004	9/30/2009

Section F

Concession Operations by Type



Section F summarizes concession contracts by concession type (e.g. restaurants, marinas, camp stores, retail sales, etc.).

Concessions with multiple (M) profit centers are subdivided by type. Some revenue amounts are estimated.

Alcohol (A) sales may include the sale of alcohol for on-premises or off-premises consumption and/or special events.

The interpretive element designation (Int.) applies to concessions that include an interpretive component within the operation.

Note: operating agreements and nonprofit concession contracts are not included in this listing.



CONCESSION OPERATIONS BY TYPE
Fiscal Year 2005/06

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
RESTAURANTS						
Columbia SHP	City and Fallon Hotel Complex	M	A	INT	\$493,680	\$13,150
Columbia SHP	Columbia House Restaurant		A	INT	\$258,420	\$9,701
Columbia SHP	Jack Douglass Saloon		A	INT	\$192,260	\$10,827
Columbia SHP	St. Charles Saloon		A	INT	\$84,870	\$12,252
Hearst San Simeon SHP	Aramark & Entertainment Service	M	A		\$1,642,652	\$240,924
Lake Valley SRA	Lake Tahoe Golf Course	M	A		\$522,922	\$52,294
Marshall Gold Discovery SHP	Argonaut Refreshment Saloon		A	INT	\$35,272	\$2,576
Old Town San Diego SHP	El Fandango Restaurant		A	INT	\$877,972	\$96,185
Old Town San Diego SHP	Plaza del Pasado	M	A	INT	\$7,976,856	\$1,866,047
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M	A		\$620,209	\$99,233
Pismo SB	Superior Guest Care	M	A		\$1,056,219	\$105,933
TOTAL SALES AND RENTS - RESTAURANTS:					\$13,761,332	\$2,509,122
SNACK BARS AND BEACHSTANDS						
Angel Island SP	Urban Park Concessionaires	M	A		\$194,494	\$5,051
Bolsa Chica SB	Bolsa Chica Beach Concession Group				\$158,525	\$20,916
Columbia SHP	Brown's Coffee & Sweets			INT	\$190,936	\$13,833
Crystal Cove SP	Crystal Cove Shake Shack				\$330,563	\$59,504
District Project (Echo Summit)	Ussery's Concession				\$27,621	\$1,933
Doheny SB	Wheel Fun Rentals				\$317,825	\$80,891
Folsom Lake SRA	Granite Bay Services				\$24,064	\$2,938
Folsom Lake SRA	Park Place Food Concession				\$150,354	\$13,052
Huntington SB	Wheel Fun Rentals				\$301,164	\$54,769
Malibu Lagoon SB	Malibu Pier Partners				\$129,658	\$4,837

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
Mount Tamalpais SP	SnackShack				\$9,996	\$1,199
Seacliff SB	Sunflowers Catering and Chef Services				\$34,150	\$3,048
Silver Strand SB	Silver Strand Beach Café				\$22,645	\$4,172
TOTAL SALES AND RENTS - SNACKBARS AND BEACHSTANDS:					\$1,891,995	\$266,143

MOBILE FOOD SERVICES

Folsom Lake SRA	Joe's Cooler-N-Stuff				\$12,588	\$1,259
Twin Lakes SB	Sea Bright Mobile Concession				\$8,916	\$1,256
TOTAL SALES AND RENTS - MOBILE FOOD SERVICES					\$21,504	\$2,515

CAMP STORES

Big Basin Redwoods SP	Urban Park Concessionaires	M	A		\$376,695	\$43,217
Clear Lake SP	Recreation Resource Management				\$27,158	\$2,072
El Capitan SB	El-Re-Ga Beach Stores		A		\$127,998	\$14,717
Gaviota SP	El-Re-Ga Beach Stores		A		\$69,147	\$7,952
Leo Carillo SP	Leo Carillo Camp Store		A		\$261,443	\$30,648
McArthur-Burney Falls Memorial SP	Recreation Resource Management		A		\$345,704	\$20,269
Refugio SB	El-Re-Ga Beach Stores		A		\$165,761	\$19,064
San Elijo SB	San Elijo Campstore		A		\$248,374	\$37,152
South Carlsbad SB	Community Recreation Systems		A		\$295,426	\$42,362
TOTAL SALES AND RENTS - CAMP STORES					\$1,917,706	\$217,453

RETAIL SALES AND GIFTS

China Camp SP	Historic Village Operations				\$8,284	\$875
Columbia SHP	Booksellers & Stationary			INT	\$41,617	\$2,691
Columbia SHP	Columbia Candle & Soap Works			INT	\$232,789	\$6,985
Columbia SHP	Columbia Candy Kitchen			INT	\$645,174	\$28,562
Columbia SHP	City and Fallon Hotel Complex	M		INT	\$446	\$11
Columbia SHP	Columbia Mercantile			INT	\$389,331	\$15,573
Columbia SHP	Fancy Dry Goods & Clothing Store			INT	\$116,723	\$8,171

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
Columbia SHP	J.C. Miller, Carpenter & Joiner			INT	\$30,165	\$1,814
Columbia SHP	Matelot Gulch Mining			INT	\$196,601	\$11,991
Columbia SHP	Parrott's Blacksmith Shop			INT	\$55,841	\$2,145
Columbia SHP	Pioneer Emporium			INT	\$129,562	\$10,992
Columbia SHP	Towle & Leavitt			INT	\$167,730	\$14,508
Hearst San Simeon SHP	Aramark & Entertainment Service	M			\$2,771,868	\$408,822
Lake Valley SRA	Lake Tahoe Golf Course	M			\$147,811	\$14,779
Marshall Gold Discovery SHP	Bekearts Gun Shop & Retail Store			INT	\$115,058	\$14,898
Old Sacramento SHP	Skalet Family Jewelers				\$1,164,669	\$45,768
Old Town San Diego SHP	Alvarado Provisions			INT	\$240,532	\$24,521
Old Town San Diego SHP	Bailey & McGuire Pottery			INT	\$373,911	\$31,464
Old Town San Diego SHP	Captain Fitch's Mercantile			INT	\$390,295	\$53,456
Old Town San Diego SHP	Cousins Old Town Candy Shop			INT	\$727,060	\$109,568
Old Town San Diego SHP	El Centro Artesano			INT	\$509,848	\$57,115
Old Town San Diego SHP	Gum Saan			INT	\$190,545	\$25,378
Old Town San Diego SHP	Johnson House			INT	\$205,367	\$19,076
Old Town San Diego SHP	Miner's Gems & Minerals			INT	\$472,099	\$50,203
Old Town San Diego SHP	Old Town General Store			INT	\$139,262	\$15,179
Old Town San Diego SHP	Plaza del Pasado			INT	\$1,699,193	\$147,303
Old Town San Diego SHP	Racine & Laramie			INT	\$365,368	\$180
Old Town San Diego SHP	San Diego House			INT	\$197,570	\$16,091
Old Town San Diego SHP	Sessions Candleshop			INT	\$317,328	\$44,426
Old Town San Diego SHP	Shump Ko Hup			INT	\$33,457	\$1,685
Old Town San Diego SHP	Tinsmith			INT	\$424,965	\$52,233
Old Town San Diego SHP	Toler Leathersmith			INT	\$260,037	\$27,757
Old Town San Diego SHP	US House Apothecary & Soap Shop			INT	\$186,342	\$15,192
Old Town San Diego SHP	Wallach & Goldman Square			INT	\$791	\$95

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M			\$1,004,020	\$160,643
Various	California State Parks e-Store				\$146,909	\$120,489
TOTAL SALES AND RENTS - RETAIL SALES AND GIFTS:					\$14,098,568	\$1,560,639
GOLF COURSES						
Lake Valley SRA	Lake Tahoe Golf Course	M			\$1,845,035	\$534,514
Pismo SB	Superior Guest Care	M			\$475,703	\$80,869
TOTAL SALES AND RENTS - GOLF COURSES:					\$2,320,738	\$615,383
MARINAS						
Auburn SRA	Auburn Boat Club				\$901	\$485
Folsom Lake SRA	Folsom Lake Marina				\$1,273,557	\$267,173
Lake Oroville SRA	Funtime-Fulltime, Inc.				\$3,324,311	\$327,233
Lake Oroville SRA	Lake Oroville Marina, LLC		A		\$1,177,303	\$103,404
Lake Parris SRA	Pyramid Enterprises				\$465,087	\$22,971
Millerton Lake SRA	Lake Millerton Marina, LLC				\$450,128	\$45,009
Morro Bay SP	Associated Pacific Constructors				\$1,445,393	\$80,038
Silverwood Lake SRA	Pyramid Enterprises				\$459,831	\$37,853
TOTAL SALES AND RENTS - MARINAS:					\$8,596,511	\$884,166
AQUATIC SPORTS & SERVICES						
Angel Island SP	Urban Park Concessionaires	M			\$8,320	\$416
Auburn SRA	Various Outfitters				\$0	\$319,852
Auburn SRA	Rafters Toe				\$60,955	\$3,047
Benbow Lake SRA	Benbow Yacht Club				\$4,652	\$466
Donner Memorial SP	Donner Lake Water Sports				\$106,895	\$13,889
Emerald Bay SP	Kayak Tahoe				\$23,472	\$2,348
Folsom Lake SRA	Adventure Sports				\$37,207	\$3,721
Folsom Lake SRA	California Canoe and Kayak				\$16,819	\$1,725
Folsom Lake SRA	Current Adventures				\$31,673	\$3,167

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
Folsom Lake SRA	Folsom Lake Boat Rental				\$56,878	\$6,824
Folsom Lake SRA	Folsom Lake Watercraft Rentals				\$2,760	\$331
Folsom Lake SRA	Launch Wakeboarding School				\$16,960	\$2,548
Folsom Lake SRA	Mobile Boat Service				\$28,853	\$2,885
Folsom Lake SRA	Twin Cities Motorsports				\$49,380	\$7,902
Lake Oroville SRA	Big Valley Divers, Inc.				\$3,155	\$245
Lake Oroville SRA	North State Diving, Inc.				\$1,115	\$112
Manresa SB	Anderson Family Surf Camp				\$9,737	\$1,169
Manresa SB	Club Ed				\$97,961	\$11,755
Millerton Lake SRA	CMS Toys				\$67,859	\$5,429
San Elijo SB	Eli Howard Surf School				\$169,973	\$33,952
Silver Strand SB	Pacific Beach Surf School				\$2,939	\$437
South Carlsbad SB	San Diego Surfing Academy				\$192,254	\$36,059
Van Damme SP	Lost Coast Kayaking				\$25,161	\$3,019
William Randolph Hearst Memorial SP	Sea for Yourself Kayak Tours				\$25,274	\$2,934

TOTAL SALES AND RENTS - AQUATIC SPORTS:

\$1,040,252 \$464,232

LODGING, TENT CABINS AND TRAILER RENTALS

Asilomar SB	Delaware North Parks Services		A		\$19,534,002	\$1,774,284
Big Basin Redwoods SP	Urban Park Concessionaires	M	A	INT	\$171,826	\$89,554
Columbia SHP	City and Fallon Hotel Complex	M	A	INT	\$235,647	\$6,565
Crystal Cove SP	Crystal Cove Alliance		A		\$110,738	\$2,326
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M	A		\$2,245,250	\$421,758

TOTAL SALES AND RENTS - LODGING, TENT CABINS AND TRAILERS:

\$22,297,463 \$2,294,487

THEATERS

Columbia SHP	City and Fallon Hotel Complex	M		INT	\$5,564	\$139
Hearst San Simeon SHP	Destination Cinema, Inc.			INT	\$2,345,377	\$265,377
Old Town San Diego SHP	Old Town Theater			INT	\$37,988	\$15,798

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
TOTAL SALES AND RENTS - THEATERS:					\$2,388,929	\$281,314
EQUESTRIAN TOURS AND CLASSES						
Andrew Molera SP	Molera Horseback Tours of Big Sur				\$189,651	\$23,580
Armstrong Redwoods SR	Armstrong Woods Pack Station				\$42,970	\$2,345
Bothe-Napa Valley SP	Triple Creek Horse Outfit				\$85,901	\$47,773
Columbia SHP	A.N. Fisher & Co.			INT	\$45,061	\$3,666
Folsom Lake SRA	Shadow Glen Riding Stables				\$160,334	\$7,079
Indio Hills Palms	Covered Wagon Tours			INT	\$35,613	\$1,200
Jack London SHP	Triple Creek Horse Outfit				\$38,495	\$27,200
MacKerricher SP	Ricochet Ridge Ranch				\$212,023	\$14,140
Sugerloaf Ridge SP	Triple Creek Horse Outfit				\$30,505	\$13,150
Wilder Ranch SP	Draft Horses for Hire			INT	\$3,488	\$2,400
Will Rogers SHP	Geraldine Redmond-Ohaco				\$0	\$116
Will Rogers SHP	Westside Riding School				\$24,685	\$2,470
TOTAL SALES AND RENTS - EQUESTRIAN TOURS AND CLASSES:					\$868,726	\$145,119
OFF HIGHWAY VEHICLE SERVICES						
Carnegie SVRA	Motomart at Carnegie				\$36,144	\$1,807
Carnegie SVRA	Skips at Carnegie				\$757,631	\$37,882
Hollister Hills SVRA	Faultline Powersports				\$64,261	\$4,819
Hollister Hills SVRA	The Pit Stop				\$163,790	\$12,215
Hungry Valley SVRA	Big Traxx, LLC				\$319,243	\$38,310
Oceano Dunes SVRA	Angello's ATV Rentals				\$343,620	\$17,289
Oceano Dunes SVRA	Arnie's ATV Rental & Accessories				\$627,021	\$31,351
Oceano Dunes SVRA	BJ's ATV Rentals				\$875,693	\$50,142
Oceano Dunes SVRA	LUV-2-CAMP				\$475,800	\$38,384
Oceano Dunes SVRA	Pacific Adventure Hummer Tours				\$176,607	\$9,103
Oceano Dunes SVRA	Pismo Beach Hummer Adventures				\$8,317	\$1,000

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
Oceano Dunes SVRA	Steve's ATV Rentals				\$889,209	\$43,321
Oceano Dunes SVRA	Steve's ATV (Hummer) Tours				\$11,784	\$4,691
Oceano Dunes SVRA	Steve's Towing Services				\$163,829	\$23,297
Oceano Dunes SVRA	Sun Buggie Fun Rental of Pismo				\$613,389	\$46,818
Oceano Dunes SVRA	Yo Banana Boy				\$211,369	\$16,910
Prairie City SVRA	A.M.P. Racing				\$164,217	\$13,717
Prairie City SVRA	Aaron's Rentals				\$333,051	\$33,014
Prairie City SVRA	Racecraft Motorsports				\$135,051	\$7,859
TOTAL SALES AND RENTS - OFF HIGHWAY VEHICLE SERVICES:					\$6,370,026	\$431,929
PARKING LOTS						
Candlestick Point SRA	City Park of San Francisco				\$492,707	\$453,292
TOTAL SALES AND RENTS - PARKING LOTS:					\$492,707	\$453,292
PARK OPERATIONS, FEE COLLECTION						
Angel Island SP	Blue and Gold Ferry Service				\$832,510	\$170,351
Angel Island SP	Tiburon Ferry Service				\$360,173	\$42,224
TOTAL SALES AND RENTS - PARK OPERATIONS, FEE COLLECTION:					\$1,192,683	\$212,575
MISCELLANEOUS SALES AND SERVICES						
Angel Island SP	Urban Park Concessionaires	M			\$593,298	\$40,735
Anza Borrego Desert SP	California Overland			INT	\$27,902	\$2,791
Anza Borrego Desert SP	La Casa del Zorro Desert Resort			INT	\$46,465	\$4,650
Auburn SRA	P.S. Photos				\$19,964	\$419
Auburn SRA	Zupo Photography				\$2,097	\$105
Columbia SHP	City and Fallon Hotel Complex	M		INT	\$22,196	\$555
Columbia SHP	Daguerrotype Studio			INT	\$97,113	\$3,992
Columbia SHP	Newby's Barbershop			INT	\$11,301	\$1,800
D.L. Bliss SP	Tahoe Adventure Company				\$0	\$400
Folsom Lake SRA	Total Body Fitness				\$9,234	\$925

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2005/06	RENTS PAID FY 2005/06
Lake Valley SRA	Lake Tahoe Golf Course	M			\$18,741	\$37,451
MacKerricher SP	Outdoor Education Camp				\$0	\$3,880
Monterey SHP	Jack Tar - The Seagoing Organ Grinder				\$16,960	\$2,548
Mount Diablo SP	Adler & Associates				\$0	\$1,251
Old Sacramento SHP	Wells Fargo Bank				\$0	\$8,100
Old Town San Diego SHP	San Diego Heritage Tours				\$85,854	\$4,818
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M			\$8,728	\$1,360
San Buenaventura SB	The Yellow Umbrella				\$31,772	\$3,177
San Buenaventura SB	Wheel Fun Rentals				\$115,751	\$19,675
San Juan Bautista SHP	Artist in Residence				\$2,407	\$480
Various	REI				\$405	\$0
Various	SBC Global Service				\$0	\$602
TOTAL SALES AND RENTS - MISCELLANEOUS SALES AND SERVICES:					\$1,110,188	\$139,714
PAY SHOWERS						
Big Basin Redwoods SP	Urban Park Concessionaires	M			\$3,347	\$428
Leo Carillo SP	Argentine Plumbing				\$24,649	\$4,903
MacKerricher SP	Mendocino Area Park Assoc.				\$22,038	\$4,390
Malibu Creek SP	Argentine Plumbing				\$6,451	\$1,289
Point Magu SP	Argentine Plumbing				\$9,579	\$1,915
TOTAL SALES AND RENTS - PAY SHOWERS:					\$66,064	\$12,925
TOTAL GROSS SALES AND RENTS PAID FY 2005/06:					\$78,435,392	\$10,491,008

California State Parks Mission:

To provide for the health, inspiration and education of the people of California by helping to preserve the state's extraordinary biological diversity, protecting its most valued natural and cultural resources, and creating opportunities for high-quality outdoor recreation.

Concessions Program Mission:

To enhance the park visitor's recreational and educational experience through partnerships with public and private entities to provide products and services.

Arnold Schwarzenegger
Governor

Mike Chrisman
Secretary for Resources

Ruth Coleman
Director of Parks and Recreation



CALIFORNIA STATE PARKS

P. O. Box 942896 Sacramento, CA 94296-0001

For information or additional copies contact: (800) 777-0369

concessions@parks.ca.gov

www.parks.ca.gov

© 2006 California State Parks

Printed on recycled paper 